

Universitas  
**Esa Unggul**

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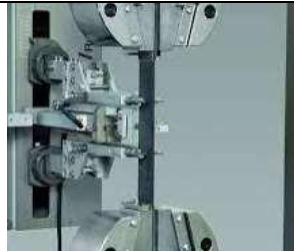



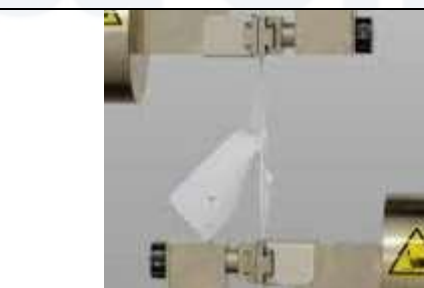
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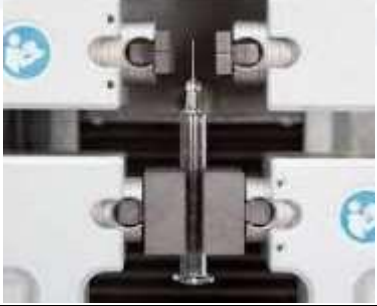
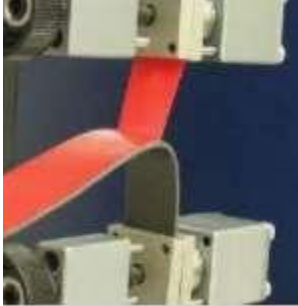



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LAMPIRAN

Lampiran I. Aplikasi Pengujian di PTL

No	Aplikasi	Gambar Pengujian	Detail
1	Uji tarik		Untuk berbagai jenis material seperti logam, plastic, packaging, kawat, dan lainnya. Parameter yang dicari adalah tingkat kekuatan dan kemuluran material
2	Flexure		Untuk logam dan non logam seperti kayu dan plastic. Parameter hasil yang dicari adalah tingkat kekuatan lentur dari komponen atau material tersebut
3	<i>Hardness</i>		Untuk Logam dan Plastik Parameter hasil yang dicari adalah nilai kekerasan dari material yang diuji
4	<i>Fatigue</i>		Untuk Logam dan automotive part Parameter hasil yang dicari adalah tingkat kelelahan dari material yang diuji yang bisa dikonversikan dengan perkiraan lifetime dari produk yang menggunakan material tersebut. Simulasi produk yang mendapat gaya getaran
5	Sobek		Untuk bahan woven dan non woven, serta kemasan. Parameter hasil yang dicari adalah kekuatan bahan saat disobek

6.	Jarum Suntik		Untuk Jarum Suntik medis Parameter yang dicari adalah kekuatan jarum, kekuatan plunger, kekuatan barel.
7	Peel adhesives		Untuk uji rekat misalnya lem atau solatip atau perban. Parameter hasil yang dicari adalah kekuatan rekat dari produk tersebut
8	Uji Tekan		Uji tekan untuk berbagai material, logam, non logam termasuk kemasan Parameter hasil yang dicari adalah kekuatan tekan dari material atau produk tertentu
9	Medical textiles		Untuk APD seperti baju medis, masker, sarung tangan, perban, dll. Parameter hasil yang dicari adalah kekuatan produk saat ditarik atau disobek.
10	Uji Tekstur		Untuk makanan seperti biscuit, keju, cracker, buah, hingga pudding Parameter hasil yang dicari adalah kekerasan, kelembutan, kekenyalan, kerenyahan dan simulasi gigitan

## Lampiran 2. Survei Pesaing

Dalam rangka memahami pesaing, kami melakukan survei ke salah satu pesaing yaitu BBKK (balai besar kimia kemasan) pada tanggal 25 november 2020




### Pertanyaan Survei :

**Narasumber : Pak Roni, kepala balai uji kemasan BBKK**

1. Bagaimana Prosedur untuk pengujian baru?
  - Konfirmasi – dengan mengirimkan email ke BBKK
  - Email balasanterkait penawaran harga dan informasi jumlah sampel
  - Kemudian akan diberikan kode billing Dan mendapat nomor uji
  - Untuk lama waktu tergantung jenis sampel yang di uji dan nomor antrian
  - Membutuhkan waktu kurang lebih 40 hari kerja
2. Frekuensi pengujian di BBKK?
  - $\pm 3.000$  sampel pertahun
3. Sertifikasi apa saja yang dibutuhkan oleh lab uji?
  - ISO 17 025, ISO 9 100
  - Kemudian ada re akreditasi tiap 4 tahun sekali dan untuk *surveillance* tiap tahun
4. Range harga per sampel ?
  - Untuk BBKK mengacu pada Peraturan pemerintah PP tahun 2011
5. Bagaimana metode pemasaran di BBKK?
  - Tidak ada metode khusus, karena sudah ada SNI wajib
6. Kendala apa yang sering dihadapi?
  - Kendala kerusakan alat
  - Kendala pada lama waktu hasil pengujian
7. Komplain apa yang sering terjadi?
  - Komplain perihal revisi data pada sertifikat, nama perusahaan, alamat, dll
  - Menejer teknis yang mengeluarkan sertifikat, harus standby
8. Berapa lama total waktu pengujian?
  - Dihitung dari mulai sampel diterima sekitar 30 – 40 hari

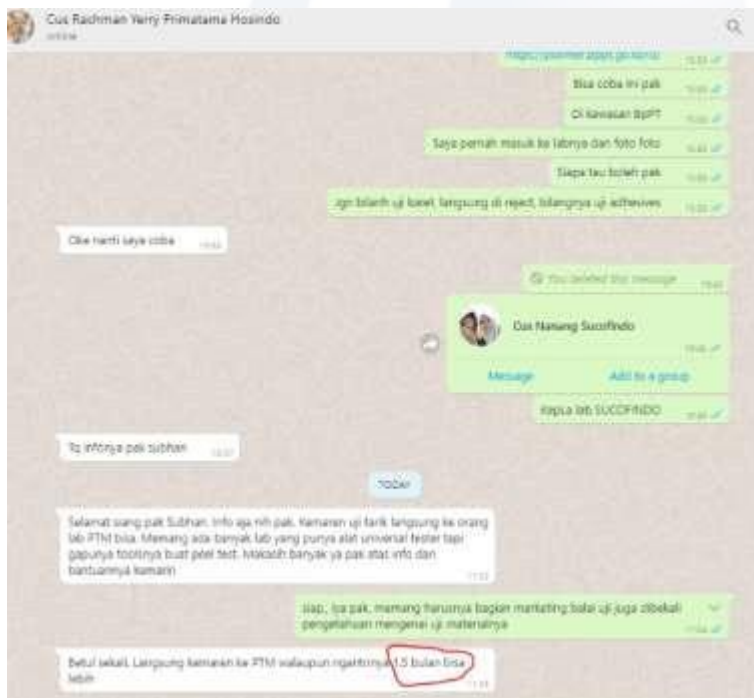
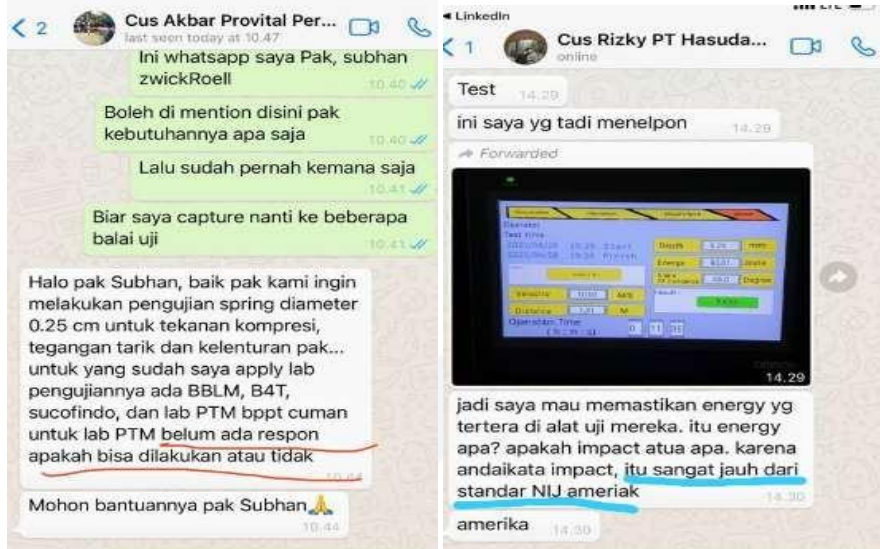


Selain BBKK, PTL juga mencari cara untuk mendapatkan informasi dari PT Hitest sebagai pesaing kami dari pihak swasta. Dan berikut adalah kutipan *invoice* harga yang berhasil kami dapatkan sebagai informasi harga pengujian disana

 <b>PT. TPCO PAN ASIA</b> <small>Agri Palmside, Inc. Singapore          114, 115 &amp; 116, Balegis Avenue          Tel: 6778 711 188          Fax: 6778 71188</small>				
<b>PURCHASE ORDER</b>				
HI TEST, PT Century Park, Blok F no. 8-7 Bawah Centre Tel: 62 778 7483678 Fax: 62 778 7483688	PO Number: PO-PTTPA2012-1562 PR No.: GA-2012-0115 Date: 2012-12-12 Your Reference: PT.HITEST/212/017 Purchase: Lata Delivery Time: 2012-12-10 Delivery Place: PT.TPCO PAN ASIA Requester: GA			
Subsid ST Eric Term: 30 Days to your Custodian Dated on: 2012-12-12	and are pleased to place an order of the following item:			
Description	Specification	Quantity	Unit Price	Total Amount
Panel for testing JCH2.059 528378 - 01 - F 4 1/2" 11.80 ppf P110		1	PCB SGD 80.00	SGD 80.00
Panel for testing JCH2.059 528376 - 02 - B 4 1/2" 11.80 ppf P110		1	PCB SGD 80.00	SGD 80.00
Panel for testing JCH2.059 528377 - 01 - F 4 1/2" 11.80 ppf P110		1	PCB SGD 80.00	SGD 80.00
Panel for testing JCH2.059 528377 - 02 - B 4 1/2" 11.80 ppf P110		1	PCB SGD 80.00	SGD 80.00
Panel for testing JCH2.061 528300 - 01 - F 5 1/2" 7.00 ppf L-80 D010		1	PCB SGD 80.00	SGD 80.00
Panel for testing JCH2.061 528300 - 01 - B 5 1/2" 7.00 ppf L-80 D010		1	PCB SGD 80.00	SGD 80.00
Panel for testing JCH2.061 528300 - 02 - F 5 1/2" 7.00 ppf L-80 D010		1	PCB SGD 80.00	SGD 80.00
Panel for testing JCH2.061 528300 - 02 - B 5 1/2" 7.00 ppf L-80 D010		1	PCB SGD 80.00	SGD 80.00
Panel for testing JCH2.061 528300 - 03 - F 5 1/2" 7.00 ppf L-80 D010		1	PCB SGD 80.00	SGD 80.00
Panel for testing JCH2.061 528300 - 03 - B 5 1/2" 7.00 ppf L-80 D010		1	PCB SGD 80.00	SGD 80.00
Panel for testing JCH2.061 528301 - 01 - F 5 1/2" 7.00 ppf L-80 D010		1	PCB SGD 80.00	SGD 80.00
Panel for testing JCH2.061 528301 - 01 - B 5 1/2" 7.00 ppf L-80 D010		1	PCB SGD 80.00	SGD 80.00
Panel for testing JCH2.061 528301 - 02 - F 5 1/2" 7.00 ppf L-80 D010		1	PCB SGD 80.00	SGD 80.00
Panel for testing JCH2.061 528301 - 02 - B 5 1/2" 7.00 ppf L-80 D010		1	PCB SGD 80.00	SGD 80.00

### Lampiran 3. Survei Pelanggan

Untuk survei pelanggan, selain salah satu member kami yang bekerja di bidang yang sama, kami menggunakan beberapa metode, salah satunya dengan melakukan diskusi via whatsapp dengan para penguji mutu barang di beberapa industri manufaktur seperti gambar dibawah ini :



Fahrani Nisrina • 3:26 PM  
materialnya adhesive tape/ double tape yang menggunakan serat woven pak  
saya sudah coba ke sucofindo namun pelayanannya kurang baik shg mau cari alternatif lab uji lain

Beberapa perusahaan diatas adalah PT Provital Perdana, PT Hasuda Graha, PT Yerry Primatama Hosindo dan PT Taiyo Marsol.



### Lampiran 4. Kooperasi Dengan *Supplier*

Berikut beberapa informasi dari percakapan kami dengan ZwickRoell Taiwan :

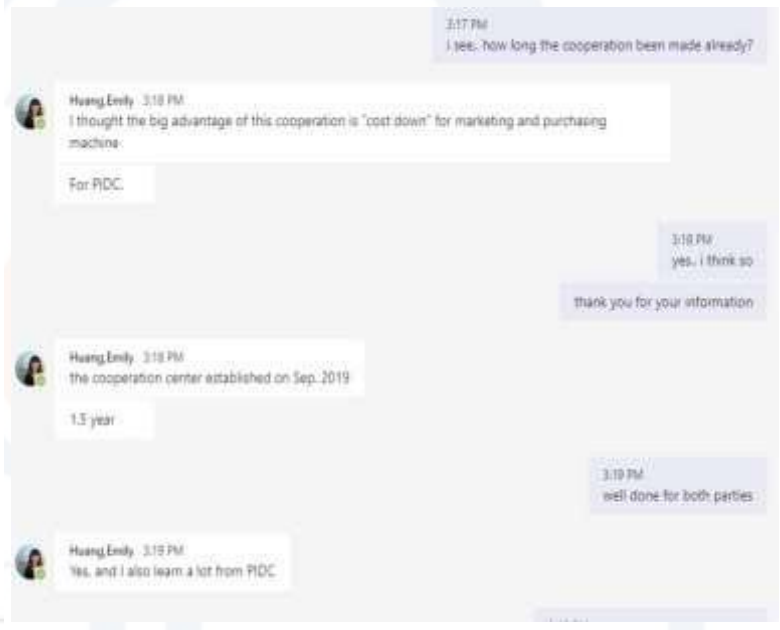


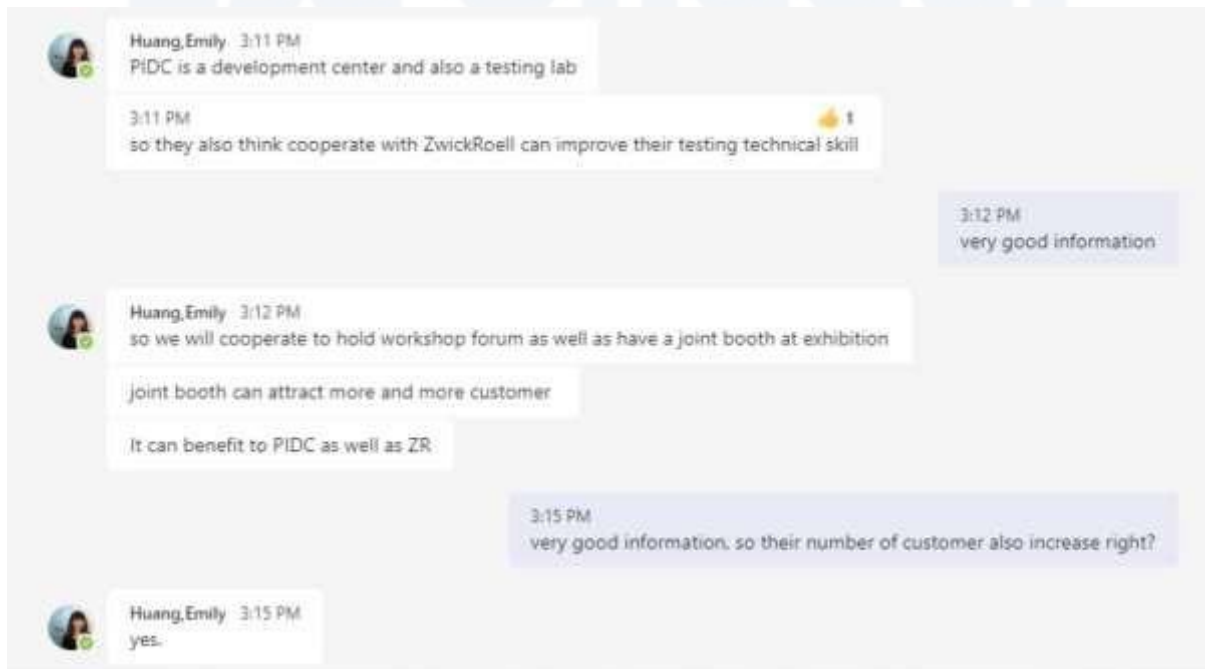
#### Tes PIDC memverifikasi bahwa energi telah mencapai tingkat kelas satu dunia!

Tanggal berita 2019/4/12

sumber berita Puser Plastik

The Plastics Center telah menandatangani letter of intent IMOUI dengan Zwick / Roell, produsen instrumen dan peralatan berusia seabad di Jerman. Di masa mendatang, dengan pemasangan peralatan dan pertukaran teknis, kemampuan pengujian dan verifikasi dari Plastics Center akan lebih kompak dan kuat, dan dapat membantu produsen industri terkait polimer Taiwan. Dalam penelitian dan pengembangan produk baru dan





Gambar Kooperasi dengan *supplier*

### Lampiran 5. Sales Personel

No	Posisi	Jumlah	Tugas pokok dan Fungsi	Jangka
1	<i>Sales Manager</i>	1	<ul style="list-style-type: none"> <li>• Mengelola penjualan melalui pengembangan rencana bisnis.</li> <li>• Menetapkan target penjualan individu dan tim.</li> <li>• Melacak sasaran penjualan dan melaporkan hasilnya.</li> <li>• Mengawasi aktivitas dan kinerja tim penjualan.</li> <li>• Berkoordinasi dengan <i>marketing</i> untuk mendatangkan prospek (lead generation)</li> </ul>	Menengah - Panjang
2	<i>Admin Sales</i>	1	<ul style="list-style-type: none"> <li>• Mengirim dan menindaklanjuti quotations.</li> <li>• Membantu mengelola kegiatan <i>marketing</i></li> <li>• Membuat laporan penjualan tahunan</li> </ul>	Menengah - Panjang
3	<i>Sales dan Marketing</i>	6	<ul style="list-style-type: none"> <li>• Mencapai target penjualan individual</li> <li>• Menjaga hubungan baik dengan pelanggan</li> <li>• Memberikan solusi pengujian atas kebutuhan uji pelanggan</li> <li>• Merancang kegiatan <i>marketing</i></li> <li>• Mengirimkan laporan mingguan</li> </ul>	Pendek : 3 orang Menengah : 4 orang Panjang : 6 orang

## Lampiran 6. Proyeksi Sales Budget Per Bulan

Tahun 1												
URAIAN	January	Feb	Maret	April	Mei	Juni	Juli	Agustus	Sept	Okt	Nov	Des
Flyer / Brosur	2.000.000											
Pameran				22.500.000					22.500.000			
Souvenir		12.500.000				12.500.000						
Sosial Media marketing	3.500.000	3.500.000	3.500.000	3.500.000	3.500.000	3.500.000	3.500.000	3.500.000	3.500.000	3.500.000	3.500.000	3.500.000
Seminar / live demo				15.000.000				15.000.000				
Entertainment			5.000.000			5.000.000			5.000.000			5.000.000
Perjalanan Dinas	3.750.000	3.750.000	3.750.000	3.750.000	3.750.000	3.750.000	3.750.000	3.750.000	3.750.000	3.750.000	3.750.000	3.750.000
Komisi Sales						13.574.350						13.574.350
<b>Total</b>	<b>9.250.000</b>	<b>19.750.000</b>	<b>12.250.000</b>	<b>44.750.000</b>	<b>7.250.000</b>	<b>38.324.350</b>	<b>7.250.000</b>	<b>22.250.000</b>	<b>34.750.000</b>	<b>7.250.000</b>	<b>7.250.000</b>	<b>25.824.350</b>

Tahun 2												
URAIAN	January	Feb	Maret	April	Mei	Juni	Juli	Agustus	Sept	Okt	Nov	Des
Flyer / Brosur	2.000.000											
Pameran				22.500.000					22.500.000			
Souvenir		12.500.000				12.500.000						
Sosial Media marketing	3.500.000	3.500.000	3.500.000	3.500.000	3.500.000	3.500.000	3.500.000	3.500.000	3.500.000	3.500.000	3.500.000	3.500.000
Seminar / live demo			10.000.000			15.000.000				10.000.000		
Entertainment		5.000.000		5.000.000		5.000.000		5.000.000		5.000.000		5.000.000
Perjalanan Dinas	3.750.000	3.750.000	3.750.000	3.750.000	3.750.000	3.750.000	3.750.000	3.750.000	3.750.000	3.750.000	3.750.000	3.750.000
Komisi Sales						33.149.963						33.149.963
<b>Total</b>	<b>9.250.000</b>	<b>24.750.000</b>	<b>17.250.000</b>	<b>34.750.000</b>	<b>7.250.000</b>	<b>72.899.963</b>	<b>7.250.000</b>	<b>12.250.000</b>	<b>29.750.000</b>	<b>22.250.000</b>	<b>7.250.000</b>	<b>45.399.963</b>

Tahun 3												
URAIAN	January	Feb	Maret	April	Mei	Juni	Juli	Agustus	Sept	Okt	Nov	Des
Flyer / Brosur	2.000.000											
Pameran				27.500.000					27.500.000			
Souvenir		15.000.000				15.000.000						
Sosial Media marketing	4.166.667	4.166.667	4.166.667	4.166.667	4.166.667	4.166.667	4.166.667	4.166.667	4.166.667	4.166.667	4.166.667	4.166.667
Seminar / live demo			10.000.000		10.000.000			10.000.000			10.000.000	
Entertainment		5.000.000		5.000.000		5.000.000		5.000.000		5.000.000		5.000.000
Perjalanan Dinas	5.000.000	5.000.000	5.000.000	5.000.000	5.000.000	5.000.000	5.000.000	5.000.000	5.000.000	5.000.000	5.000.000	5.000.000
Komisi Sales						51.110.588						51.110.588
<b>Total</b>	<b>11.166.667</b>	<b>29.166.667</b>	<b>19.166.667</b>	<b>41.666.667</b>	<b>19.166.667</b>	<b>80.277.254</b>	<b>9.166.667</b>	<b>24.166.667</b>	<b>36.666.667</b>	<b>14.166.667</b>	<b>19.166.667</b>	<b>65.277.254</b>

Tahun 4												
URAIAN	January	Feb	Maret	April	Mei	Juni	Juli	Agustus	Sept	Okt	Nov	Des
Flyer / Brosur	2.000.000											
Pameran				27.500.000					27.500.000			
Souvenir		15.000.000				15.000.000						
Sosial Media marketing	4.166.667	4.166.667	4.166.667	4.166.667	4.166.667	4.166.667	4.166.667	4.166.667	4.166.667	4.166.667	4.166.667	4.166.667
Seminar / live demo			10.000.000		10.000.000			15.000.000			10.000.000	
Entertainment	5.000.000		5.000.000	5.000.000		5.000.000	5.000.000	5.000.000		5.000.000		5.000.000
Perjalanan Dinas	5.000.000	5.000.000	5.000.000	5.000.000	5.000.000	5.000.000	5.000.000	5.000.000	5.000.000	5.000.000	5.000.000	5.000.000
Komisi Sales						167.738.981						167.738.981
<b>Total</b>	<b>16.166.667</b>	<b>24.166.667</b>	<b>24.166.667</b>	<b>41.666.667</b>	<b>19.166.667</b>	<b>196.905.647</b>	<b>14.166.667</b>	<b>29.166.667</b>	<b>36.666.667</b>	<b>14.166.667</b>	<b>19.166.667</b>	<b>181.905.647</b>

Tahun 5												
URAIAN	January	Feb	Maret	April	Mei	Juni	Juli	Agustus	Sept	Okt	Nov	Des
Flyer / Brosur	2.000.000											
Pameran				32.500.000					32.500.000			
Souvenir		10.000.000				10.000.000			15.000.000			
Sosial Media marketing	4.916.667	4.916.667	4.916.667	4.916.667	4.916.667	4.916.667	4.916.667	4.916.667	4.916.667	4.916.667	4.916.667	4.916.667
Seminar / live demo	10.000.000		10.000.000		10.000.000			10.000.000			10.000.000	
Entertainment	5.000.000	5000000	5.000.000	5.000.000		5.000.000	5.000.000	5.000.000	5.000.000	5.000.000		5.000.000
Perjalanan Dinas	7.500.000	7.500.000	7.500.000	7.500.000	7.500.000	7.500.000	7.500.000	7.500.000	7.500.000	7.500.000	7.500.000	7.500.000
Komisi Sales						289.227.485						289.227.485
<b>Total</b>	<b>29.416.667</b>	<b>27.416.667</b>	<b>27.416.667</b>	<b>49.916.667</b>	<b>22.416.667</b>	<b>316.644.152</b>	<b>17.416.667</b>	<b>27.416.667</b>	<b>64.916.667</b>	<b>17.416.667</b>	<b>22.416.667</b>	<b>306.644.152</b>

## Lampiran 7. Proyeksi Revenue Stream Perbulan

Tahun 1		Tahun													
Keterangan		Jan	Feb	Mar	April	Mei	Juni	Juli	Agust	Sept	Okt	Nov	Des		
Jumlah Spesimen / tahun	UJI tarik / tekan/ sobek	Logam	-	-	-	6.573.333	9.860.000	16.433.333	26.293.333	39.440.000	42.726.667	46.013.333	48.807.000	59.653.000	295.800.000
		Plastik	-	-	-	14.213.333	21.320.000	35.533.333	56.853.333	85.280.000	92.386.667	99.493.333	105.534.000	128.986.000	639.600.000
		oto	-	-	-	10.360.000	15.540.000	25.900.000	41.440.000	62.160.000	67.340.000	72.520.000	76.923.000	94.017.000	466.200.000
		kemasan	-	-	-	10.810.000	16.215.000	27.025.000	43.240.000	64.860.000	70.265.000	75.670.000	80.264.250	98.100.750	486.450.000
		medis	-	-	-	4.900.000	7.350.000	12.250.000	19.600.000	29.400.000	31.850.000	34.300.000	36.382.500	44.467.500	220.500.000
		Lainnya	-	-	-	5.351.111	8.026.667	13.377.778	21.404.444	32.106.667	34.782.222	37.457.778	39.732.000	48.561.333	240.800.000
	Hardness	Logam	-	-	-	1.666.667	2.500.000	4.166.667	6.666.667	10.000.000	10.833.333	11.666.667	12.375.000	15.125.000	75.000.000
		Plastik	-	-	-	166.667	250.000	416.667	666.667	1.000.000	1.083.333	1.166.667	1.237.500	1.512.500	7.500.000
		oto	-	-	-	961.111	1.441.667	2.402.778	3.844.444	5.766.667	6.247.222	6.727.778	7.136.250	8.722.083	43.250.000
	Fatik	Logam	-	-	-	5.226.667	7.840.000	13.066.667	20.906.667	31.360.000	33.973.333	36.586.667	38.808.000	47.432.000	235.200.000
		oto	-	-	-	7.546.000	11.319.000	18.865.000	30.184.000	45.276.000	49.049.000	52.822.000	56.029.050	68.479.950	339.570.000
	Kalibrasi		-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total revenue</b>		-	-	-	<b>67.774.889</b>	<b>101.662.333</b>	<b>169.437.222</b>	<b>271.099.556</b>	<b>406.649.333</b>	<b>440.536.778</b>	<b>474.424.222</b>	<b>503.228.550</b>	<b>615.057.117</b>	<b>3.049.870.000</b>	

Tahun 2															-
Keterangan			Tahun												
			Jan	Feb	Mar	April	Mei	Juni	Juli	Agust	Sept	Okt	Nov	Des	
Jumlah Spesimen / tahun	UJI tarik / tekan/ sobek	Logam	62.880.000	62.880.000	70.740.000	70.740.000	78.600.000	78.600.000	78.600.000	86.460.000	86.460.000	86.460.000	90.390.000	90.390.000	943.200.000
		Plastik	93.600.000	93.600.000	105.300.000	105.300.000	117.000.000	117.000.000	117.000.000	128.700.000	128.700.000	128.700.000	134.550.000	134.550.000	1.404.000.000
		oto	74.880.000	74.880.000	84.240.000	84.240.000	93.600.000	93.600.000	93.600.000	102.960.000	102.960.000	102.960.000	107.640.000	107.640.000	1.123.200.000
		kemasan	60.840.000	60.840.000	68.445.000	68.445.000	76.050.000	76.050.000	76.050.000	83.655.000	83.655.000	83.655.000	87.457.500	87.457.500	912.600.000
		medis	35.200.000	35.200.000	39.600.000	39.600.000	44.000.000	44.000.000	44.000.000	48.400.000	48.400.000	48.400.000	50.600.000	50.600.000	528.000.000
	Lainnya	27.813.333	27.813.333	31.290.000	31.290.000	34.766.667	34.766.667	34.766.667	38.243.333	38.243.333	38.243.333	39.981.667	39.981.667	417.200.000	
	Hardness	Logam	9.187.500	9.187.500	10.335.938	10.335.938	11.484.375	11.484.375	11.484.375	12.632.813	12.632.813	12.632.813	13.207.031	13.207.031	137.812.500
		Plastik	882.000	882.000	992.250	992.250	1.102.500	1.102.500	1.102.500	1.212.750	1.212.750	1.212.750	1.267.875	1.267.875	13.230.000
		oto	4.410.000	4.410.000	4.961.250	4.961.250	5.512.500	5.512.500	5.512.500	6.063.750	6.063.750	6.063.750	6.339.375	6.339.375	66.150.000
	Fatik	Logam	23.520.000	23.520.000	26.460.000	26.460.000	29.400.000	29.400.000	29.400.000	32.340.000	32.340.000	32.340.000	33.810.000	33.810.000	352.800.000
oto		43.120.000	43.120.000	48.510.000	48.510.000	53.900.000	53.900.000	53.900.000	59.290.000	59.290.000	59.290.000	61.985.000	61.985.000	646.800.000	
Kalibrasi														-	
<b>Total revenue</b>			<b>436.332.833</b>	<b>436.332.833</b>	<b>490.874.438</b>	<b>490.874.438</b>	<b>545.416.042</b>	<b>545.416.042</b>	<b>599.957.646</b>	<b>599.957.646</b>	<b>599.957.646</b>	<b>627.228.448</b>	<b>627.228.448</b>	<b>6.544.992.500</b>	

tahun 3															
Keterangan			Tahun												
			Jan	Feb	Mar	April	Mei	Juni	Juli	Agust	Sept	Okt	Nov	Des	
Jumlah Spesimen / tahun	UJI tarik / tekan/ sobek	Logam	105.168.000	105.168.000	118.314.000	118.314.000	131.460.000	131.460.000	131.460.000	144.606.000	144.606.000	144.606.000	151.179.000	151.179.000	
		Plastik	162.876.000	162.876.000	183.235.500	183.235.500	203.595.000	203.595.000	203.595.000	223.954.500	223.954.500	223.954.500	234.134.250	234.134.250	
		oto	110.418.000	110.418.000	124.220.250	124.220.250	138.022.500	138.022.500	138.022.500	151.824.750	151.824.750	151.824.750	158.725.875	158.725.875	
		kemasan	114.282.000	114.282.000	128.567.250	128.567.250	142.852.500	142.852.500	142.852.500	157.137.750	157.137.750	157.137.750	164.280.375	164.280.375	
		medis	47.334.000	47.334.000	53.250.750	53.250.750	59.167.500	59.167.500	59.167.500	65.084.250	65.084.250	65.084.250	68.042.625	68.042.625	
	Lainnya	36.848.000	36.848.000	41.454.000	41.454.000	46.060.000	46.060.000	46.060.000	50.666.000	50.666.000	50.666.000	52.969.000	52.969.000		
	Hardness	Logam	10.412.500	10.412.500	11.714.063	11.714.063	13.015.625	13.015.625	13.015.625	14.317.188	14.317.188	14.317.188	14.967.969	14.967.969	
		Plastik	1.155.000	1.155.000	1.299.375	1.299.375	1.443.750	1.443.750	1.443.750	1.588.125	1.588.125	1.588.125	1.660.313	1.660.313	
		oto	6.545.000	6.545.000	7.363.125	7.363.125	8.181.250	8.181.250	8.181.250	8.999.375	8.999.375	8.999.375	9.408.438	9.408.438	
	Fatik	Logam	32.928.000	32.928.000	37.044.000	37.044.000	41.160.000	41.160.000	41.160.000	45.276.000	45.276.000	45.276.000	47.334.000	47.334.000	
oto		53.508.000	53.508.000	60.196.500	60.196.500	66.885.000	66.885.000	66.885.000	73.573.500	73.573.500	73.573.500	76.917.750	76.917.750		
Kalibrasi							-								
<b>Total revenue</b>			<b>681.474.500</b>	<b>681.474.500</b>	<b>766.658.813</b>	<b>766.658.813</b>	<b>851.843.125</b>	<b>851.843.125</b>	<b>851.843.125</b>	<b>937.027.438</b>	<b>937.027.438</b>	<b>937.027.438</b>	<b>979.619.594</b>	<b>979.619.594</b>	

Tahun 4			Tahun											
Keterangan			Jan	Feb	Mar	April	Mei	Juni	Juli	Agust	Sept	Okt	Nov	Des
Jumlah Spesimen / tahun	UJI tarik / tekan/ sobek	Logam	171.152.100	171.152.100	192.546.113	192.546.113	213.940.125	213.940.125	213.940.125	235.334.138	235.334.138	235.334.138	246.031.144	246.031.144
		Plastik	265.482.000	265.482.000	298.667.250	298.667.250	331.852.500	331.852.500	331.852.500	365.037.750	365.037.750	365.037.750	381.630.375	381.630.375
		oto	163.346.400	163.346.400	183.764.700	183.764.700	204.183.000	204.183.000	204.183.000	224.601.300	224.601.300	224.601.300	234.810.450	234.810.450
		kemasan	198.780.750	198.780.750	223.628.344	223.628.344	248.475.938	248.475.938	248.475.938	273.323.531	273.323.531	273.323.531	285.747.328	285.747.328
		medis	81.673.200	81.673.200	91.882.350	91.882.350	102.091.500	102.091.500	102.091.500	112.300.650	112.300.650	112.300.650	117.405.225	117.405.225
	Lainnya	63.309.225	63.309.225	71.222.878	71.222.878	79.136.531	79.136.531	79.136.531	87.050.184	87.050.184	87.050.184	91.007.011	91.007.011	
	Hardness	Logam	15.802.500	15.802.500	17.777.813	17.777.813	19.753.125	19.753.125	19.753.125	21.728.438	21.728.438	21.728.438	22.716.094	22.716.094
		Plastik	3.087.000	3.087.000	3.472.875	3.472.875	3.858.750	3.858.750	3.858.750	4.244.625	4.244.625	4.244.625	4.437.563	4.437.563
		oto	14.045.850	14.045.850	15.801.581	15.801.581	17.557.313	17.557.313	17.557.313	19.313.044	19.313.044	19.313.044	20.190.909	20.190.909
	Fatik	Logam	38.896.200	38.896.200	43.758.225	43.758.225	48.620.250	48.620.250	48.620.250	53.482.275	53.482.275	53.482.275	55.913.288	55.913.288
oto		60.505.200	60.505.200	68.068.350	68.068.350	75.631.500	75.631.500	75.631.500	83.194.650	83.194.650	83.194.650	86.976.225	86.976.225	
Kalibrasi														
<b>Total revenue</b>			<b>1.076.080.425</b>	<b>1.076.080.425</b>	<b>1.210.590.478</b>	<b>1.210.590.478</b>	<b>1.345.100.531</b>	<b>1.345.100.531</b>	<b>1.345.100.531</b>	<b>1.479.610.584</b>	<b>1.479.610.584</b>	<b>1.479.610.584</b>	<b>1.546.865.611</b>	<b>1.546.865.611</b>

Tahun 5			Tahun											
Keterangan			Jan	Feb	Mar	April	Mei	Juni	Juli	Agust	Sept	Okt	Nov	Des
Jumlah Spesimen / tahun	UJI tarik / tekan/ sobek	Logam	270.976.860	270.976.860	304.848.968	304.848.968	338.721.075	338.721.075	338.721.075	372.593.183	372.593.183	372.593.183	389.529.236	389.529.236
		Plastik	372.106.980	372.106.980	418.620.353	418.620.353	465.133.725	465.133.725	465.133.725	511.647.098	511.647.098	511.647.098	534.903.784	534.903.784
		oto	271.069.470	271.069.470	304.953.154	304.953.154	338.836.838	338.836.838	338.836.838	372.720.521	372.720.521	372.720.521	389.662.363	389.662.363
		kemasan	292.311.889	292.311.889	328.850.875	328.850.875	365.389.861	365.389.861	365.389.861	401.928.847	401.928.847	401.928.847	420.198.340	420.198.340
		medis	160.747.808	160.747.808	180.841.283	180.841.283	200.934.759	200.934.759	200.934.759	221.028.235	221.028.235	221.028.235	231.074.973	231.074.973
	Lainnya	93.675.015	93.675.015	105.384.392	105.384.392	117.093.769	117.093.769	117.093.769	128.803.146	128.803.146	128.803.146	134.657.834	134.657.834	
	Hardness	Logam	17.364.375	17.364.375	19.534.922	19.534.922	21.705.469	21.705.469	21.705.469	23.876.016	23.876.016	23.876.016	24.961.289	24.961.289
		Plastik	3.472.875	3.472.875	3.906.984	3.906.984	4.341.094	4.341.094	4.341.094	4.775.203	4.775.203	4.775.203	4.992.258	4.992.258
		oto	16.206.750	16.206.750	18.232.594	18.232.594	20.258.438	20.258.438	20.258.438	22.284.281	22.284.281	22.284.281	23.297.203	23.297.203
	Fatik	Logam	77.144.130	77.144.130	86.787.146	86.787.146	96.430.163	96.430.163	96.430.163	106.073.179	106.073.179	106.073.179	110.894.687	110.894.687
oto		122.523.030	122.523.030	137.838.409	137.838.409	153.153.788	153.153.788	153.153.788	168.469.166	168.469.166	168.469.166	176.126.856	176.126.856	
Kalibrasi			80.000.000	80.000.000	80.000.000	80.000.000	80.000.000	80.000.000	80.000.000	80.000.000	90.000.000	90.000.000	100.000.000	
<b>Total revenue</b>			<b>1.777.599.181</b>	<b>1.777.599.181</b>	<b>1.989.799.079</b>	<b>1.989.799.079</b>	<b>2.201.998.977</b>	<b>2.201.998.977</b>	<b>2.201.998.977</b>	<b>2.414.198.874</b>	<b>2.414.198.874</b>	<b>2.424.198.874</b>	<b>2.530.298.823</b>	<b>2.540.298.823</b>



## Lampiran 8. Asumsi Market Share

Asumsi Market Share				
Perusahaan	Jumlah sampel	Prosentase Uji mekanik	Total Sampel Uji Mekanik	Jmlh spesimen
BBKK	3000	65%	1950	19500
Hi test	1000	100%	1000	10000
Sucofindo	2400	55%	1320	13200
Detech	1100	80%	880	8800
BBLM	1200	65%	780	7800
B4T	1200	70%	840	8400
BBPK	900	60%	540	5400
			Total	73100
			Total Specimen PTL thn Ke-5	40698
			Target Market Share Total	55,67%
			Target total spesimen Jawa Barat	30698
			Target marketshare Jawa barat	41,99%

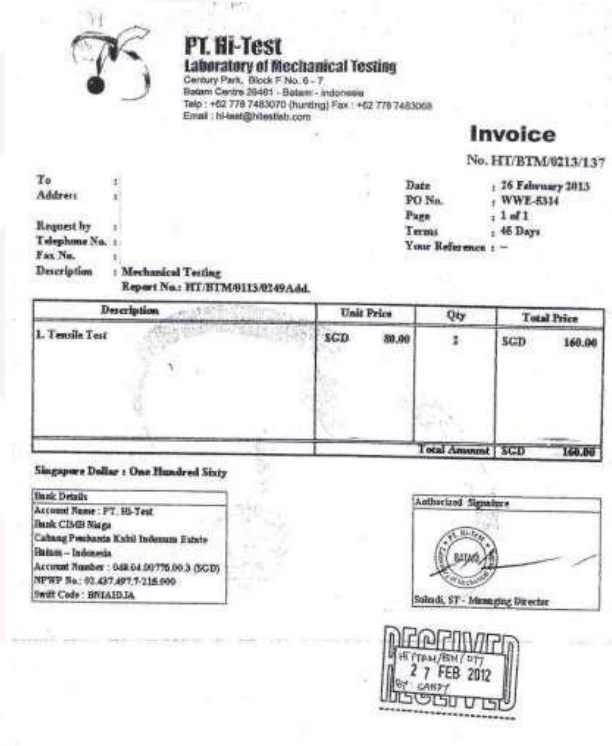
Asumsi Jawa Timur 10.000 spesimen pada tahun ke 5

## Lampiran 9. Harga Uji Per Spesimen

Thn	Harga per spesimen										
	UJI tarik / tekan/ sobek						Hardness			Fatik	
	Logam	Plastik	oto	kemasan	medis	Lainnya	Logam	Plastik	oto	Logam	oto
1	600.000	600.000	600.000	450.000	300.000	350.000	250.000	150.000	250.000	29.400.000	29.400.000
2	600.000	600.000	600.000	450.000	300.000	350.000	250.000	150.000	250.000	29.400.000	29.400.000
3	630.000	630.000	630.000	472.500	315.000	367.500	262.500	157.500	262.500	30.870.000	30.870.000
4	661.500	661.500	661.500	496.125	330.750	385.875	275.625	165.375	275.625	32.413.500	32.413.500
5	694.575	694.575	694.575	520.931	347.288	405.169	289.406	173.644	289.406	34.034.175	34.034.175
Harga uji 1 spesimen fatigue = 175.000 rupiah /jam Asumsi 1 spesimen 7 hari pengujian non stop											

Lampiran 10. Tabel Harga Uji Pesaing

Balai Uji	Aplikasi Pengujian		
	Uji Tarik / Tekan	Hardness	Fatigue
BBLM	500.000	100.000	-
B4T	500.000	100.000	-
BBKK	400.000	-	-
Sucofindo	300.000	150.000	-
BPPT	315.000	125.000	125.000/Jam
Hitest	850.000	250.000	-
PTL	600.000	250.000	175.000/jam



JENIS PENERIMAAN NEGARA BUKAN PAJAK	SATUAN	TARIF
4. Universal testing machine UPM 1000 kN	per unit per jam	Rp 415.000,00
5. Midget pulser PHG and clamp round and plate	per unit per jam	Rp 85.000,00
6. Universal pulser PVQ 60 kN	per unit per jam	Rp 110.000,00
7. Universal pulser PVQ 200 kN	per unit per jam	Rp 125.000,00
8. Cooling device for low instatia machine	per unit per jam	Rp 160.000,00

Gambar Lampiran 10. Survei Harga Pesaing  
 Sumber : Tim Penulis

## Lampiran 11 Rincian tugas dan tanggung jawab Struktur Perusahaan

### **Direktur**

Secara singkat, tugas, wewenang, dan tanggung jawab Direktur di PTL adalah sebagai berikut:

- a. Menentukan kebijakan tertinggi perusahaan.
- b. Bertanggung jawab terhadap keuntungan dan kerugian perusahaan.
- c. Mengangkat dan memberhentikan karyawan perusahaan.
- d. Memelihara dan mengawasi kekayaan peseroaan terbatas.
- e. Bertanggung jawab dalam memimpin dan membina perusahaan secara efektif dan efisien.
- f. Mewakili perusahaan, mengadakan perjanjian-perjanjian, merencanakan dan mengawasi pelaksanaan tugas personalia yang bekerja pada perusahaan.
- g. Menyusun dan melaksanakan kebijakan umum sesuai dengan kebijakan RUPS (Rapat Umum Pemegang Saham).
- h. Menetapkan besarnya deviden perusahaan.

### **Lab Manager**

Bertanggung jawab kepada direktur terkait La Premium Testing Lab

Uraian tugasnya meliputi :

- a. Merencanakan, mengkoordinir dan mengevaluasi penyusunan serta melakukan kaji ulang dokumen sistem manajemen mutu laboratorium.
- b. Mengesahkan panduan prosedur, instruksi kerja peralatan dan metode termasuk dokumen pendukung dan formular.
- c. Merencanakan, mengorganisasikan, dan mengevaluasi pelaksanaan program audit internal laboratorium terhadap semua elemen sistem manajemen mutu
- d. Bila perlu, melaksanakan audit tindak lanjut untuk memverifikasi penerapan dan efektifitas tindakan perbaikan yang dilakukan oleh audite
- e. Merencanakan, melaksanakan, evaluasi penerapan keselamatan dan kesehatan kerja serta pengelolaan limbah laboratorium
- f. Melakukan validasi data hasil pengujian dan menandatangani laporan pengujian serta bila diperlukan, memberikan opini dan interpretasi hasil pengujian

### **QA (Quality Assurance)**

- a. Memeriksa hasil pengujian yang dilakukan oleh analis sesuai standardd yang digunakan
- b. Mengatur dan mengelola jadwal kalibrasi mesin uji untuk kebutuhan *assessment* tahunan
- c. Mempersiapkan segala dokumentasi terkait sertifikasi ISO 17025 dan ISO 90001
- d. Menangani complain dari pelanggan terkait hasil uji

### **Supervisor Teknis**

- a. Menerima dan memeriksa sampel yang diterima dari pelanggan
- b. Menentukan metode pengujian yang sesuai dengan kebutuhan pelanggan
- c. Menetapkan PIC untuk setiap project
- d. Mengkordinasi jadwal pengujian dan kalibrasi

### **Analisis**

Analisis mempunyai deskripsi sebagai berikut:

- a. Mempersiapkan, memilih serta menguji kualitas material
- b. Mempersiapkan, memilih, menggunakan, memelihara, mengkalibrasi, serta menangani secara sederhana alat laboratorium
- c. Memilih dan menggunakan metode pemeriksaan
- d. Membuat laporan hasil pemeriksaan laboratorium
- e. Mengerjakan prosedur dalam pemantapan mutu
- f. Memberikan informasi hasil pemeriksaan laboratorium secara analitis

### **Teknisi Kalibrasi**

Teknisi Kalibrasi mempunyai deskripsi sebagai berikut:

- a. Melakukan persiapan untuk analisis material/kalibrasi berdasarkan prosedur operasional untuk kelancaran pelaksanaan analisis
- b. Melakukan pemeliharaan dan perawatan rutin terhadap peralatan laboratorium sesuai dengan prosedur operasional untuk kelancaran pekerjaan
- c. Menerapkan Kerja sama ditempat kerja yang antara lain adalah mengidentifikasi tujuan dan peran kelompok serta memberikan kontribusi efektif dan tepat dalam pertemuan kelompok

### **Admin Lab**

Admin Lab mempunyai deskripsi sebagai berikut:

- a. Menyusun konsep kebutuhan alat dan bahan laboratorium yang dibutuhkan sesuai dengan prosedur yang berlaku untuk menjamin ketersediaan alat dan bahan laboratorium
- b. Menyusun laporan hasil kegiatan laboratorium kepada atasan sesuai dengan prosedur sebagai pertanggungjawaban pelaksanaan tugas

### **Sales Manager**

Bertanggung jawab kepada direktur terkait *marketing* Premium Testing Lab,

Uraian tugasnya meliputi :

- a. Mengelola penjualan melalui pengembangan rencana bisnis
- b. Mengelola penjualan melalui pengembangan rencana bisnis
- c. Melacak sasaran penjualan dan melaporkan hasilnya.
- d. Mengawasi aktivitas dan kinerja tim penjualan.
- e. Mengawasi aktivitas dan kinerja tim penjualan.

### **Sales dan Marketing:**

*Sales dan Marketing* memiliki tugas dan tanggung jawab sebagai berikut:

- a. Mencapai target penjualan individual.
- b. Menjaga hubungan baik dengan pelanggan.
- c. Memberikan solusi pengujian atas kebutuhan uji pelanggan.
- d. Melakukan pemasaran melalui media sosial LinkedIn.
- e. Memperkenalkan PTL kepada seluruh segmen pelanggan.
- f. Mengirimkan laporan mingguan.

### **Admin Sales**

*Admin Sales* memiliki tugas dan tanggung jawab sebagai berikut:

- a. Mengirim dan menindaklanjuti quotations.
- b. Menghandle permintaan client terkait layanan uji
- c. Membangun dan menjaga hubungan baik dengan client.
- d. Membuat laporan.

### **Operational Manager**

Bertanggung jawab kepada direktur terkait masalah operasional Premium Testing Lab

Tugas dan fungsi *Operational Manager* adalah

- a. Bertanggung jawab penuh untuk memastikan operasional perusahaan berjalan dengan baik.
- b. Membuat dan meningkatkan sistem operasional efektif dan efisien.
- c. Bekerjasama dengan HR dalam membuat program pelatihan, pengembangan, pemberian *reward* dan *punishment* kepada karyawan.
- d. Memperoleh perijinan, melakukan kerjasama dengan *supplier* dan memastikan pengadaan barang yang diperlukan dalam operasional perusahaan.
- e. Melakukan pengembangan produk dan layanan, menjaga kualitas dan melakukan inovasi produk secara berkelanjutan.
- f. Memastikan distribusi produk tepat waktu.
- g. Membuat analisis manajemen risiko operasional.

### **IT Support**

Bertanggung jawab kepada *Manager Operasioanl*

Tugas dan fungsi *IT Support* adalah

- a. Melakukan Instalasi, update dan evaluasi computer, *software*, system jaringan dan Aplikasi PTL View.
- b. Menangani masalah dan mempersiapkan segala sesuatu yang memerlukan IT.
- c. Memperbaiki jaringan computer yang bermasalah
- d. Melakukan update setiap kali versi terbaru dari suatu sistem maupun aplikasi
- e. Melaksanakan back up semua data perusahaan
- f. Mampu mengenali dan mengatasi masalah yang terjadi pada printer, scanner dan lain sebagainya.



## Helper

Bertanggung jawab kepada Manager Operasioanl

Tugas dan fungsi Helper adalah

- g. Melakukan kontrol dan memastikan perawatan kendaraan, gedung, lingkungan kerja dan fasilitas perusahaan lainnya berjalan dengan baik.
- h. Melakukan dokumentasi dan membantu proses pemenuhan regulasi pemerintah.
- i. Menyediakan dan mendistribusikan kebutuhan ATK serta peralatan kerja lainnya.
- j. Menyediakan dan mengontrol ketersediaan energi (air, listrik, dll) dan komunikasi (internet, telepon, email, WA, dll)

## HRGA

Bertanggung jawab kepada Manager Operasional

Tugas dan fungsi HR/GA adalah

- a. Memenuhi semua kebutuhan operasional pada internal perusahaan seperti penyediaan ATK untuk karyawan, perawatan kendaraan, perawatan laboratorium.
- b. Pengurusan dokumen-dokumen untuk kepentingan internal perusahaan, seperti pengurusan izin, pengurusan asuransi
- k. Membantu proses rekrutmen karyawan sesuai dengan kebutuhan kompetensi yang diperlukan perusahaan.
- l. Menyiapkan data untuk kegiatan seleksi, mutasi, promosi dan demosi karyawan.
- m. Menyiapkan dokumen *reward* dan *punishment* sesuai kebutuhan.
- n. Membuat surat perjanjian kerja karyawan.
- o. Melakukan kontrol absensi karyawan, perhitungan gaji, bonus dan tunjangan.

## Manager Finance

Bertanggung jawab kepada direktur terkait masalah Finance Premium Testing Lab

Tugas dan fungsi Finance Manager adalah

- a. Melakukan pengaturan keuangan perusahaan
- b. Melakukan penginputan semua transaksi keuangan ke dalam program
- c. Melakukan transaksi keuangan perusahaan
- d. Melakukan pembayaran kepada supplier
- e. Berhubungan dengan pihak internal maupun eksternal terkait dengan aktivitas keuangan perusahaan
- f. Mengontrol aktivitas keuangan / transaksi keuangan perusahaan
- g. Membuat laporan mengenai aktivitas keuangan perusahaan
- h. Menerima dokumen dari vendor internal maupun external
- i. Melakukan verifikasi terhadap keabsahan dokumen
- j. Melakukan Evaluasi *budget*
- k. Membuat laporan manajemen kepada induk perusahaan
- l. Melakukan accrue pendapatan dan beban pada akun-akun tertentu
- m. Melakukan rekonsiliasi dengan unit lain

### **Staf Finance**

Bertanggung jawab kepada manajer finance.

Uraian tugasnya meliputi:

- a. Membantu pembuatan anggaran serta pengaturan *budget* perusahaan.
- b. Melakukan input data semua transaksi keuangan yang ada.
- c. Melakukan pembayaran gaji, insentif, THR.
- d. Membuat laporan internal terkait aktivitas keuangan perusahaan.
- e. Melakukan kontrol terhadap transaksi keuangan yang ada didalam perusahaan.
- f. Menerima dan memverifikasi setiap dokumen keuangan yang diterima.
- g. Menyiapkan tagihan.
- h. Melakukan evaluasi *budget* secara berkala.
- i. Melaporkan perkembangan transaksi dan keuangan perusahaan secara berkala.



## Lampiran Form Penilaian Kinerja

FORMULIR PENILAIAN KINERJA KARYAWAN					
Periode Penilaian				Nilai	Penilaian / Daftar Nilai
Nama Karyawan				Nilai sebelumnya	Sangat baik
Bagian - NIP				Nilai Tahun lalu	Baik
Tanggal Masuk				Nilai Sekarang	Sedang
Tanggal Penilaian				Nilai Akhir	Buruk
Faktor Kompetensi	Bobot	Nilai	Target	Bobot x Nilai	Lembar Pengesahan
<b>1. Kepribadian dan Perilaku</b>	<b>40%</b>		4.00		Jakarta, 2022
Kedisiplinan	30%		4.00		Karyawan Yang Dinilai
Integritas	25%		4.00		
Tanggung Jawab	15%		4.00		
Komunikasi	15%		4.00		
Antusiasme dalam bekerja	15%		4.00		
Total	100%		4.00		
<b>2. Prestasi dan Hasil Kerja</b>	<b>35%</b>		4.00		
Pelayanan kepada Konsumen	25%		4.00		Karyawan Yang Dinilai
Pengetahuan dan Kemampuan Teknis	20%		4.00		
Efisiensi dan Efektifitas	15%		4.00		
Kerjasama dalam bekerja	15%		4.00		
Tindak Lanjut dari pendelegasian	15%		4.00		
Pelaksanaan tugas khusus	10%		4.00		
Total	100%		4.00		
<b>3. Prestasi dan Hasil Kerja</b>	<b>25%</b>		4.00		Jakarta, 2022
Pengaturan Waktu Kerja	25%		4.00		Karyawan Yang Dinilai
Kreatifitas dalam bekerja	25%		4.00		
Pencatatan penyimpanan & Pelaporan	20%		4.00		
Pengelolaan alat dan lingkungan kerja	15%		4.00		
Kemampuan persuasif	15%		4.00		
Total	100%		4.00		
<b>Total Score</b>	100%		4.00		
<b>ANALISA SPESIFIK (Diisi jika nilainya sangat menonjol Baik/Buruk*)</b>					
<b>TINDAKAN PERBAIKAN UNTUK MENINGKATKAN PRESTASINYA*)</b>					
<b>PROGRAM PELATIHAN YANG SEBAIKNYA DIKUTI*)</b>					
<b>KOMENTAR KESELURUHAN DARI KARYAWAN*)</b>					

\*) Diisi oleh Atasan yang menilai

Lampiran Form KPI PT. PTL

FORM INDIKATOR KINERJA INDIVIDU PTL  
TAHUN 2022

Nama:  
NIP:  
Jabatan:  
Unit Kerja:

No.	Kegiatan	Defenisi Operasional	Bobot	Target	Capaian	Hasil Perhitungan
1	2	3	4	5	6	$B=(5/6) \times 4 \times 7$
<b>I Kuantitas</b>						
1	Jumlah sample yang diuji	persentase jumlah sampel yang diuji				
2	Jumlah peralatan yang dipersiapkan	Mempersiapkan peralatan dan perlengkapan pengujian				
3	Jumlah Sampel yang diantar	persentase jumlah sampel yang diantar dalam 1 bulan				
4	Frekuensi dalam 1 bulan	Terselesainya pekerjaan berdasarkan uraian tugas pada waktu yang ditentukan				
<b>Jumlah Kuantitas Utama</b>						
<b>II Kualitas</b>						
1	Pengendalian kepatuhan terhadap peraturan	Pengendalian dan kepatuhan dalam menjalankan tugas sesuai dengan SOP dan pedoman				
2	Ketepatan laporan pelaksanaan tugas	Terlaksananya ketepatan pembuatan laporan pelaksanaan tugas pada setiap awal bulan berjalan				
3	Respon Time terhadap complain	Tindak lanjut terhadap komplain yang disampaikan dalam waktu paling lambat 3x24 jam				
4	Kepatuhan terhadap regulasi organisasi	Pengendalian dan kepatuhan dalam menjalankan tugas sesuai dengan pedoman dan panduan				
<b>Subtotal kualitas</b>						
<b>III Perilaku</b>						
1	Orientasi Pelayanan	Memberikan pelayanan terbaik kepada pelanggan				
2	Integritas	Kemampuan untuk bertindak sesuai dengan nilai, norma dan etika dalam organisasi				
3	Komitmen	Kemauan dan kemampuan untuk menyelaraskan sikap dan tindakan karyawan untuk menyelaraskan sikap dan tindakan pegawai untuk mewujudkan tujuan organisasi dengan mengutamakan kepentingan pekerjaan dari pada kepentingan sendiri dan/atau golongan				
4	Kerjasama	Kemauan dan kemampuan pegawai untuk bekerja sama dengan rekan sekerja, atasan, bawahan dalam unit kerjanya serta instansi lain dalam menyelesaikan suatu tugas dan tanggung jawab yang ditentukan, sehingga mencapai daya guna dan hasil guna yang sebesar besarnya				
5	Disiplin	Kesanggupan Pegawai untuk menaati kewajiban dan menghindari larangan yang ditentukan dalam peraturan perundang-undangan dan/atau peraturan kedisiplinan yang apabila tidak ditaati atau dilanggar dijatuhi hukuman disiplin				
6	Kepemimpinan	Kemampuan dan kemauan pegawai untuk memotivasi dan mempengaruhi bawahan atau orang lain yang berkaitan dengan bidang tugasnya demi tercapai tujuan organisasi				
<b>Subtotal perilaku</b>						
<b>IV Kegiatan Tambahan</b>						

Menyetujui,  
HRGA

Karyawan yang dinilai

HRGA

Karyawan 1

Mengetahui  
Operational Manager

Operational Manager

Lampiran Tabel Perencanaan Pelatihan Karyawan

**Perencanaan Pelatihan Karyawan Premium Testing Lab**

No	Materi Pelatihan	Peserta	Bulan Pelaksanaan												Jumlah Orang
			Jan	Feb	Mar	Apr	Mei	Jun	Jul	Aug	Sep	Okt	Nov	Des	
1	Leadership and managemen skill	Direktur dan Manajer	■												2
2	Marketing Strategy	Sales Manager, Sales		■											2
3	Professional Human Resource Management	Operational Manager, HRGA						■							2
4	Professional Public Speaking	Sales, Helper, Analis									■				3
5	Payroll Management System	Finance Manager, Finance			■										2
6	SOP Penggunaan Mesin	Analis, Supervisor					■								2
7	Recruitment Managemen	Operational Manager, HRGA										■			2
8	ISO 17025	Analis, QA												■	2

## Lampiran 12 Anggaran Biaya dan Jumlah Karyawan

No	Jabatan	Jangka Pendek	Jangka Menengah	Jangka Panjang	Gaji/bln/ org	Tahun 1	Tahun 2	Tahun 3	Tahun 4	Tahun 5
1	Direktur	1	1	1	30,000,000	360,000,000	370,800,000	381,600,000	392,400,000	403,200,000
2	General Manager	1	1	1	20,000,000	240,000,000	247,200,000	254,400,000	261,600,000	268,800,000
3	Lab Manager	1	1	1	12,000,000	144,000,000	148,320,000	152,640,000	156,960,000	161,280,000
4	Analisis	2	2	3	6,000,000	144,000,000	148,320,000	152,640,000	156,960,000	241,920,000
5	Supervisor Lab	1	1	1	9,000,000	108,000,000	111,240,000	114,480,000	117,720,000	120,960,000
6	QA (Quality Assurance)	1	1	1	6,000,000	72,000,000	74,160,000	76,320,000	78,480,000	80,640,000
7	Teknisi Kalibrasi	-	-	2	6,000,000	-	-	-	-	161,280,000
8	Admin Lab	1	1	1	5,500,000	66,000,000	67,980,000	69,960,000	71,940,000	73,920,000
9	Sales Manager	-	1	1	12,000,000	-	-	152,640,000	156,960,000	161,280,000
10	Sales	3	5	7	8,000,000	288,000,000	296,640,000	508,800,000	523,200,000	752,640,000
11	Admin Sales	-	1	1	5,500,000	-	-	69,960,000	71,940,000	73,920,000
12	Operational Manager	-	1	1	12,000,000	-	-	152,640,000	156,960,000	161,280,000
13	Helper	1	1	2	4,800,000	57,600,000	59,328,000	61,056,000	62,784,000	129,024,000
14	IT Support	1	1	1	9,000,000	108,000,000	111,240,000	114,480,000	117,720,000	120,960,000
15	HRGA	1	1	2	8,000,000	96,000,000	98,880,000	101,760,000	104,640,000	215,040,000
16	Finance Manager	-	-	1	12,000,000	-	-	-	-	161,280,000
17	Finance	1	1	2	8,000,000	96,000,000	98,880,000	101,760,000	104,640,000	215,040,000
	<b>Total Gaji</b>	<b>15</b>	<b>20</b>	<b>29</b>	<b>173,800,000</b>	<b>1,779,600,000</b>	<b>1,832,988,000</b>	<b>2,465,136,000</b>	<b>2,534,904,000</b>	<b>3,502,464,000</b>
18	Tunjangan Kendaraan					72,000,000	72,000,000	108,000,000	108,000,000	198,000,000
19	THR					148,300,000	152,749,000	205,428,000	211,242,000	291,872,000
20	Bonus					148,300,000	152,749,000	205,428,000	211,242,000	291,872,000
21	BPJS Kesehatan					71,184,000	73,319,520	104,521,766	113,928,725	156,910,387
22	BPJS TK					65,845,200	67,820,556	96,682,634	105,384,071	145,142,108
23	Rekrutmen					21,000,000		12,000,000		87,000,000
24	Employee Engagement							30,000,000	30,000,000	58,000,000
25	Training					50,000,000	30,000,000	70,000,000	50,000,000	70,000,000
	<b>Total</b>					<b>2,356,229,200</b>	<b>2,381,626,076</b>	<b>3,297,196,400</b>	<b>3,364,700,796</b>	<b>4,801,260,495</b>

Sumber : Tim Penulis

**Lampiran 13 HR Cost rincian per bulan**

No	Jabatan	Tahun 1											
		Bulan 1	Bulan 2	Bulan 3	Bulan 4	Bulan 5	Bulan 6	Bulan 7	Bulan 8	Bulan 9	Bulan 10	Bulan 11	Bulan 12
1	Direktur	30,000,000	30,000,000	30,000,000	30,000,000	30,000,000	30,000,000	30,000,000	30,000,000	30,000,000	30,000,000	30,000,000	30,000,000
2	General Manager	20,000,000	20,000,000	20,000,000	20,000,000	20,000,000	20,000,000	20,000,000	20,000,000	20,000,000	20,000,000	20,000,000	20,000,000
3	Lab Manager	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000
4	Analisis 1	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000
5	Analisis 2	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000
6	Analisis 3	-	-	-	-	-	-	-	-	-	-	-	-
7	Supervisor Lab	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000
8	QA (Quality Assurance)	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000
9	Teknisi Kalibrasi 1	-	-	-	-	-	-	-	-	-	-	-	-
10	Teknisi Kalibrasi 2	-	-	-	-	-	-	-	-	-	-	-	-
11	Admin Lab	5,500,000	5,500,000	5,500,000	5,500,000	5,500,000	5,500,000	5,500,000	5,500,000	5,500,000	5,500,000	5,500,000	5,500,000
12	Sales Manager	-	-	-	-	-	-	-	-	-	-	-	-
13	Sales 1	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000
14	Sales 2	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000
15	Sales 3	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000
16	Sales 4	-	-	-	-	-	-	-	-	-	-	-	-
17	Sales 5	-	-	-	-	-	-	-	-	-	-	-	-
18	Sales 6	-	-	-	-	-	-	-	-	-	-	-	-
19	Sales 7	-	-	-	-	-	-	-	-	-	-	-	-
20	Admin Sales	-	-	-	-	-	-	-	-	-	-	-	-
21	Operational Manager	-	-	-	-	-	-	-	-	-	-	-	-
22	Helper 1	4,800,000	4,800,000	4,800,000	4,800,000	4,800,000	4,800,000	4,800,000	4,800,000	4,800,000	4,800,000	4,800,000	4,800,000
23	Helper 2	-	-	-	-	-	-	-	-	-	-	-	-
24	IT Support	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000
25	HRGA 1	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000
26	HRGA 2	-	-	-	-	-	-	-	-	-	-	-	-
27	Finance Manager	-	-	-	-	-	-	-	-	-	-	-	-
28	Finance 1	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000
29	Finance 2	-	-	-	-	-	-	-	-	-	-	-	-
30	Tunjangan Kendaraan	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000
31	THR				148,300,000								
32	Bonus												148,300,000
33	BPJS Kesehatan	5,932,000	5,932,000	5,932,000	5,932,000	5,932,000	5,932,000	5,932,000	5,932,000	5,932,000	5,932,000	5,932,000	5,932,000
34	BPJS TK	5,487,100	5,487,100	5,487,100	5,487,100	5,487,100	5,487,100	5,487,100	5,487,100	5,487,100	5,487,100	5,487,100	5,487,100
35	Rekrutmen			21,000,000									
36	Employee Engagement												
37	Training							25,000,000			25,000,000		

No	Jabatan	Tahun 2											
		Bulan 1	Bulan 2	Bulan 3	Bulan 4	Bulan 5	Bulan 6	Bulan 7	Bulan 8	Bulan 9	Bulan 10	Bulan 11	Bulan 12
1	Direktur	30,900,000	30,900,000	30,900,000	30,900,000	30,900,000	30,900,000	30,900,000	30,900,000	30,900,000	30,900,000	30,900,000	30,900,000
2	General Manager	20,600,000	20,600,000	20,600,000	20,600,000	20,600,000	20,600,000	20,600,000	20,600,000	20,600,000	20,600,000	20,600,000	20,600,000
3	Lab Manager	12,360,000	12,360,000	12,360,000	12,360,000	12,360,000	12,360,000	12,360,000	12,360,000	12,360,000	12,360,000	12,360,000	12,360,000
4	Analisis 1	6,180,000	6,180,000	6,180,000	6,180,000	6,180,000	6,180,000	6,180,000	6,180,000	6,180,000	6,180,000	6,180,000	6,180,000
5	Analisis 2	6,180,000	6,180,000	6,180,000	6,180,000	6,180,000	6,180,000	6,180,000	6,180,000	6,180,000	6,180,000	6,180,000	6,180,000
6	Analisis 3	-	-	-	-	-	-	-	-	-	-	-	-
7	Supervisor Lab	9,270,000	9,270,000	9,270,000	9,270,000	9,270,000	9,270,000	9,270,000	9,270,000	9,270,000	9,270,000	9,270,000	9,270,000
8	QA (Quality Assurance)	6,180,000	6,180,000	6,180,000	6,180,000	6,180,000	6,180,000	6,180,000	6,180,000	6,180,000	6,180,000	6,180,000	6,180,000
9	Teknisi Kalibrasi 1	-	-	-	-	-	-	-	-	-	-	-	-
10	Teknisi Kalibrasi 2	-	-	-	-	-	-	-	-	-	-	-	-
11	Admin Lab	5,665,000	5,665,000	5,665,000	5,665,000	5,665,000	5,665,000	5,665,000	5,665,000	5,665,000	5,665,000	5,665,000	5,665,000
12	Sales Manager	-	-	-	-	-	-	-	-	-	-	-	-
13	Sales 1	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000
14	Sales 2	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000
15	Sales 3	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000
16	Sales 4	-	-	-	-	-	-	-	-	-	-	-	-
17	Sales 5	-	-	-	-	-	-	-	-	-	-	-	-
18	Sales 6	-	-	-	-	-	-	-	-	-	-	-	-
19	Sales 7	-	-	-	-	-	-	-	-	-	-	-	-
20	Admin Sales	-	-	-	-	-	-	-	-	-	-	-	-
21	Operational Manager	-	-	-	-	-	-	-	-	-	-	-	-
22	Helper 1	4,944,000	4,944,000	4,944,000	4,944,000	4,944,000	4,944,000	4,944,000	4,944,000	4,944,000	4,944,000	4,944,000	4,944,000
23	Helper 2	-	-	-	-	-	-	-	-	-	-	-	-
24	IT Support	9,270,000	9,270,000	9,270,000	9,270,000	9,270,000	9,270,000	9,270,000	9,270,000	9,270,000	9,270,000	9,270,000	9,270,000
25	HRGA 1	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000
26	HRGA 2	-	-	-	-	-	-	-	-	-	-	-	-
27	Finance Manager	-	-	-	-	-	-	-	-	-	-	-	-
28	Finance 1	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000	8,240,000
29	Finance 2	-	-	-	-	-	-	-	-	-	-	-	-
30	Tunjangan Kendaraan	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000
31	THR				152,749,000								
32	Bonus												152,749,000
33	BPJS Kesehatan	6,109,960	6,109,960	6,109,960	6,109,960	6,109,960	6,109,960	6,109,960	6,109,960	6,109,960	6,109,960	6,109,960	6,109,960
34	BPJS TK	5,651,713	5,651,713	5,651,713	5,651,713	5,651,713	5,651,713	5,651,713	5,651,713	5,651,713	5,651,713	5,651,713	5,651,713
35	Rekrutmen												
36	Employee Engagement												
37	Training							15,000,000			15,000,000		



No	Jabatan	Tahun 3											
		Bulan 1	Bulan 2	Bulan 3	Bulan 4	Bulan 5	Bulan 6	Bulan 7	Bulan 8	Bulan 9	Bulan 10	Bulan 11	Bulan 12
1	Direktur	31,800,000	31,800,000	31,800,000	31,800,000	31,800,000	31,800,000	31,800,000	31,800,000	31,800,000	31,800,000	31,800,000	31,800,000
2	General Manager	21,200,000	21,200,000	21,200,000	21,200,000	21,200,000	21,200,000	21,200,000	21,200,000	21,200,000	21,200,000	21,200,000	21,200,000
3	Lab Manager	12,720,000	12,720,000	12,720,000	12,720,000	12,720,000	12,720,000	12,720,000	12,720,000	12,720,000	12,720,000	12,720,000	12,720,000
4	Analisis 1	6,360,000	6,360,000	6,360,000	6,360,000	6,360,000	6,360,000	6,360,000	6,360,000	6,360,000	6,360,000	6,360,000	6,360,000
5	Analisis 2	6,360,000	6,360,000	6,360,000	6,360,000	6,360,000	6,360,000	6,360,000	6,360,000	6,360,000	6,360,000	6,360,000	6,360,000
6	Analisis 3	-	-	-	-	-	-	-	-	-	-	-	-
7	Supervisor Lab	9,540,000	9,540,000	9,540,000	9,540,000	9,540,000	9,540,000	9,540,000	9,540,000	9,540,000	9,540,000	9,540,000	9,540,000
8	QA (Quality Assurance)	6,360,000	6,360,000	6,360,000	6,360,000	6,360,000	6,360,000	6,360,000	6,360,000	6,360,000	6,360,000	6,360,000	6,360,000
9	Teknisi Kalibrasi 1	-	-	-	-	-	-	-	-	-	-	-	-
10	Teknisi Kalibrasi 2	-	-	-	-	-	-	-	-	-	-	-	-
11	Admin Lab	5,830,000	5,830,000	5,830,000	5,830,000	5,830,000	5,830,000	5,830,000	5,830,000	5,830,000	5,830,000	5,830,000	5,830,000
12	Sales Manager	12,720,000	12,720,000	12,720,000	12,720,000	12,720,000	12,720,000	12,720,000	12,720,000	12,720,000	12,720,000	12,720,000	12,720,000
13	Sales 1	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000
14	Sales 2	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000
15	Sales 3	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000
16	Sales 4	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000
17	Sales 5	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000
18	Sales 6	-	-	-	-	-	-	-	-	-	-	-	-
19	Sales 7	-	-	-	-	-	-	-	-	-	-	-	-
20	Admin Sales	5,830,000	5,830,000	5,830,000	5,830,000	5,830,000	5,830,000	5,830,000	5,830,000	5,830,000	5,830,000	5,830,000	5,830,000
21	Operational Manager	12,720,000	12,720,000	12,720,000	12,720,000	12,720,000	12,720,000	12,720,000	12,720,000	12,720,000	12,720,000	12,720,000	12,720,000
22	Helper 1	5,088,000	5,088,000	5,088,000	5,088,000	5,088,000	5,088,000	5,088,000	5,088,000	5,088,000	5,088,000	5,088,000	5,088,000
23	Helper 2	-	-	-	-	-	-	-	-	-	-	-	-
24	IT Support	9,540,000	9,540,000	9,540,000	9,540,000	9,540,000	9,540,000	9,540,000	9,540,000	9,540,000	9,540,000	9,540,000	9,540,000
25	HRGA 1	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000
26	HRGA 2	-	-	-	-	-	-	-	-	-	-	-	-
27	Finance Manager	-	-	-	-	-	-	-	-	-	-	-	-
28	Finance 1	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000	8,480,000
29	Finance 2	-	-	-	-	-	-	-	-	-	-	-	-
30	Tunjangan Kendaraan	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000
31	THR			205,428,000									
32	Bonus												205,428,000
33	BPJS Kesehatan	8,710,147	8,710,147	8,710,147	8,710,147	8,710,147	8,710,147	8,710,147	8,710,147	8,710,147	8,710,147	8,710,147	8,710,147
34	BPJS TK	8,056,886	8,056,886	8,056,886	8,056,886	8,056,886	8,056,886	8,056,886	8,056,886	8,056,886	8,056,886	8,056,886	8,056,886
35	Rekrutmen			12,000,000									
36	Employee Engagement							30,000,000					
37	Training							17,500,000			52,500,000		



No	Jabatan	Tahun 4											
		Bulan 1	Bulan 2	Bulan 3	Bulan 4	Bulan 5	Bulan 6	Bulan 7	Bulan 8	Bulan 9	Bulan 10	Bulan 11	Bulan 12
1	Direktur	32,700,000	32,700,000	32,700,000	32,700,000	32,700,000	32,700,000	32,700,000	32,700,000	32,700,000	32,700,000	32,700,000	32,700,000
2	General Manager	21,800,000	21,800,000	21,800,000	21,800,000	21,800,000	21,800,000	21,800,000	21,800,000	21,800,000	21,800,000	21,800,000	21,800,000
3	Lab Manager	13,080,000	13,080,000	13,080,000	13,080,000	13,080,000	13,080,000	13,080,000	13,080,000	13,080,000	13,080,000	13,080,000	13,080,000
4	Analisis 1	6,540,000	6,540,000	6,540,000	6,540,000	6,540,000	6,540,000	6,540,000	6,540,000	6,540,000	6,540,000	6,540,000	6,540,000
5	Analisis 2	6,540,000	6,540,000	6,540,000	6,540,000	6,540,000	6,540,000	6,540,000	6,540,000	6,540,000	6,540,000	6,540,000	6,540,000
6	Analisis 3	-	-	-	-	-	-	-	-	-	-	-	-
7	Supervisor Lab	9,810,000	9,810,000	9,810,000	9,810,000	9,810,000	9,810,000	9,810,000	9,810,000	9,810,000	9,810,000	9,810,000	9,810,000
8	QA (Quality Assurance)	6,540,000	6,540,000	6,540,000	6,540,000	6,540,000	6,540,000	6,540,000	6,540,000	6,540,000	6,540,000	6,540,000	6,540,000
9	Teknisi Kalibrasi 1	-	-	-	-	-	-	-	-	-	-	-	-
10	Teknisi Kalibrasi 2	-	-	-	-	-	-	-	-	-	-	-	-
11	Admin Lab	5,995,000	5,995,000	5,995,000	5,995,000	5,995,000	5,995,000	5,995,000	5,995,000	5,995,000	5,995,000	5,995,000	5,995,000
12	Sales Manager	13,080,000	13,080,000	13,080,000	13,080,000	13,080,000	13,080,000	13,080,000	13,080,000	13,080,000	13,080,000	13,080,000	13,080,000
13	Sales 1	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000
14	Sales 2	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000
15	Sales 3	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000
16	Sales 4	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000
17	Sales 5	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000
18	Sales 6	-	-	-	-	-	-	-	-	-	-	-	-
19	Sales 7	-	-	-	-	-	-	-	-	-	-	-	-
20	Admin Sales	5,995,000	5,995,000	5,995,000	5,995,000	5,995,000	5,995,000	5,995,000	5,995,000	5,995,000	5,995,000	5,995,000	5,995,000
21	Operational Manager	13,080,000	13,080,000	13,080,000	13,080,000	13,080,000	13,080,000	13,080,000	13,080,000	13,080,000	13,080,000	13,080,000	13,080,000
22	Helper 1	5,232,000	5,232,000	5,232,000	5,232,000	5,232,000	5,232,000	5,232,000	5,232,000	5,232,000	5,232,000	5,232,000	5,232,000
23	Helper 2	-	-	-	-	-	-	-	-	-	-	-	-
24	IT Support	9,810,000	9,810,000	9,810,000	9,810,000	9,810,000	9,810,000	9,810,000	9,810,000	9,810,000	9,810,000	9,810,000	9,810,000
25	HRGA 1	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000
26	HRGA 2	-	-	-	-	-	-	-	-	-	-	-	-
27	Finance Manager	-	-	-	-	-	-	-	-	-	-	-	-
28	Finance 1	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000	8,720,000
29	Finance 2	-	-	-	-	-	-	-	-	-	-	-	-
30	Tunjangan Kendaraan	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000	9,000,000
31	THR			211,242,000									
32	Bonus												211,242,000
33	BPJS Kesehatan	9,494,060	9,494,060	9,494,060	9,494,060	9,494,060	9,494,060	9,494,060	9,494,060	9,494,060	9,494,060	9,494,060	9,494,060
34	BPJS TK	8,782,006	8,782,006	8,782,006	8,782,006	8,782,006	8,782,006	8,782,006	8,782,006	8,782,006	8,782,006	8,782,006	8,782,006
35	Rekrutmen												
36	Employee Engagement								30,000,000				
37	Training							25,000,000			25,000,000		

No	Jabatan	Tahun 5											
		Bulan 1	Bulan 2	Bulan 3	Bulan 4	Bulan 5	Bulan 6	Bulan 7	Bulan 8	Bulan 9	Bulan 10	Bulan 11	Bulan 12
1	Direktur	33,600,000	33,600,000	33,600,000	33,600,000	33,600,000	33,600,000	33,600,000	33,600,000	33,600,000	33,600,000	33,600,000	33,600,000
2	General Manager	22,400,000	22,400,000	22,400,000	22,400,000	22,400,000	22,400,000	22,400,000	22,400,000	22,400,000	22,400,000	22,400,000	22,400,000
3	Lab Manager	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000
4	Analisis 1	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000
5	Analisis 2	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000
6	Analisis 3	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000
7	Supervisor Lab	10,080,000	10,080,000	10,080,000	10,080,000	10,080,000	10,080,000	10,080,000	10,080,000	10,080,000	10,080,000	10,080,000	10,080,000
8	QA (Quality Assurance)	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000
9	Teknisi Kalibrasi 1	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000
10	Teknisi Kalibrasi 2	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000	6,720,000
11	Admin Lab	6,160,000	6,160,000	6,160,000	6,160,000	6,160,000	6,160,000	6,160,000	6,160,000	6,160,000	6,160,000	6,160,000	6,160,000
12	Sales Manager	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000
13	Sales 1	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000
14	Sales 2	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000
15	Sales 3	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000
16	Sales 4	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000
17	Sales 5	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000
18	Sales 6	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000
19	Sales 7	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000
20	Admin Sales	6,160,000	6,160,000	6,160,000	6,160,000	6,160,000	6,160,000	6,160,000	6,160,000	6,160,000	6,160,000	6,160,000	6,160,000
21	Operational Manager	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000
22	Helper 1	5,376,000	5,376,000	5,376,000	5,376,000	5,376,000	5,376,000	5,376,000	5,376,000	5,376,000	5,376,000	5,376,000	5,376,000
23	Helper 2	5,376,000	5,376,000	5,376,000	5,376,000	5,376,000	5,376,000	5,376,000	5,376,000	5,376,000	5,376,000	5,376,000	5,376,000
24	IT Support	10,080,000	10,080,000	10,080,000	10,080,000	10,080,000	10,080,000	10,080,000	10,080,000	10,080,000	10,080,000	10,080,000	10,080,000
25	HRGA 1	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000
26	HRGA 2	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000
27	Finance Manager	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000	13,440,000
28	Finance 1	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000
29	Finance 2	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000	8,960,000
30	Tunjangan Kendaraan	16,500,000	16,500,000	16,500,000	16,500,000	16,500,000	16,500,000	16,500,000	16,500,000	16,500,000	16,500,000	16,500,000	16,500,000
31	THR		291,872,000										
32	Bonus												291,872,000
33	BPJS Kesehatan	13,075,866	13,075,866	13,075,866	13,075,866	13,075,866	13,075,866	13,075,866	13,075,866	13,075,866	13,075,866	13,075,866	13,075,866
34	BPJS TK	12,095,176	12,095,176	12,095,176	12,095,176	12,095,176	12,095,176	12,095,176	12,095,176	12,095,176	12,095,176	12,095,176	12,095,176
35	Rekrutmen			87,000,000									
36	Employee Engagement								58,000,000				
37	Training							17,500,000			52,500,000		

## Lampiran 14 Proyeksi Laporan Laba Rugi PT PTL

KETERANGAN	Tahun 1											
	Bulan 1	Bulan 2	Bulan 3	Bulan 4	Bulan 5	Bulan 6	Bulan 7	Bulan 8	Bulan 9	Bulan 10	Bulan 11	Bulan 12
<b>PENDAPATAN USAHA</b>	-	-	-	67.774.889	101.662.333	169.437.222	271.099.556	406.649.333	440.536.778	474.424.222	503.228.550	615.057.117
<b>COST OF REVENUE</b>	7.250.000	7.250.000	7.250.000	30.004.586	7.504.586	21.078.936	7.504.586	7.504.586	30.004.586	7.759.172	7.759.172	21.333.523
<b>LABA RUGI KOTOR</b>	(7.250.000)	(7.250.000)	(7.250.000)	37.770.303	94.157.747	148.358.286	263.594.970	399.144.747	410.532.192	466.665.050	495.469.378	593.723.594
<b>BEBAN UMUM DAN ADMINISTRASI</b>												
Operasional												
Beban Pra Operasional	8.000.000	30.000.000	30.000.000	60.000.000	-	-	-	-	-	-	-	-
Beban Assessment Tahunan	-	-	-	-	10.000.000	-	-	-	-	-	-	-
Beban Air	200.000	200.000	200.000	200.000	200.000	200.000	200.000	200.000	200.000	200.000	200.000	200.000
Beban Listrik	10.052.480	10.052.480	10.052.480	10.052.480	10.052.480	10.052.480	10.052.480	10.052.480	10.052.480	10.052.480	10.052.480	10.052.480
Beban Telephone dan Internet	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000
Beban Sewa Kantor	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000
Beban PPh Final atas Sewa Kantor	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000
Beban Maintenance Mesin	-	-	-	-	-	-	-	-	-	-	-	-
Beban Kalibrasi Mesin Uji	-	-	-	-	-	-	-	-	-	-	-	-
Beban BBM operasional	2.500.000	2.500.000	2.500.000	2.500.000	2.500.000	2.500.000	2.500.000	2.500.000	2.500.000	2.500.000	2.500.000	2.500.000
Beban Pemeliharaan Gedung	1.250.000	-	-	1.250.000	-	-	1.250.000	-	-	1.250.000	-	-
Beban ATK	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000
Beban Consumable untuk Sertifikat	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.333
Beban Maintenance Aplikasi	1.500.000	-	-	1.500.000	-	-	1.500.000	-	-	1.500.000	-	-
Bahan Bakar Genset	-	500.000	-	-	-	-	-	-	-	-	-	-
Kebersihan dan Keamanan	100.000	100.000	100.000	100.000	100.000	100.000	100.000	100.000	100.000	100.000	100.000	100.000
Beban Pajak Kendaraan	-	-	-	-	-	-	-	-	-	-	-	3.000.000
Beban Rumah Tangga	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000
<b>SDM:</b>												
Beban Gaji Pegawai	148.300.000	148.300.000	148.300.000	148.300.000	148.300.000	148.300.000	148.300.000	148.300.000	148.300.000	148.300.000	148.300.000	148.300.000
Tunjangan Kendaraan	6.000.000	6.000.000	6.000.000	6.000.000	6.000.000	6.000.000	6.000.000	6.000.000	6.000.000	6.000.000	6.000.000	6.000.000
Beban THR Pegawai	-	-	-	148.300.000	-	-	-	-	-	-	-	-
Beban Insentif Pegawai	-	-	-	-	-	-	-	-	-	-	-	148.300.000
Beban BPJS Ketenagakerjaan	5.487.100	5.487.100	5.487.100	5.487.100	5.487.100	5.487.100	5.487.100	5.487.100	5.487.100	5.487.100	5.487.100	5.487.100
Beban BPJS Kesehatan	5.932.000	5.932.000	5.932.000	5.932.000	5.932.000	5.932.000	5.932.000	5.932.000	5.932.000	5.932.000	5.932.000	5.932.000
Beban Rekrutmen	-	-	21.000.000	-	-	-	-	-	-	-	-	-
Beban Training	-	-	-	-	-	-	25.000.000	-	-	-	25.000.000	-
Beban Employee Engagement	-	-	-	-	-	-	-	-	-	-	-	-
<b>Marketing:</b>												
Beban Flyer / Brosur	2.000.000	-	-	-	-	-	-	-	-	-	-	-
Beban Souvenir	-	12.500.000	-	-	-	-	12.500.000	-	-	-	-	-
Beban Seminar / live demo	-	-	-	15.000.000	-	-	-	-	15.000.000	-	-	-
Beban Entertainment	-	-	5.000.000	-	-	5.000.000	-	-	5.000.000	-	-	5.000.000
<b>Manajemen Resiko:</b>												
APAR - Viking Powder 9 Kg	3.000.000	-	-	-	-	-	-	-	-	-	-	-
Pest Control Training	700.000	-	-	-	-	-	700.000	-	-	-	-	-
Asuransi Asset	10.000.000	-	-	-	-	-	-	-	-	-	-	-
Biaya Penyelesaian Industrial	-	-	-	-	-	-	69.780.000	-	-	-	-	-
<b>TOTAL BEBAN UMUM DAN ADMINIS</b>	220.229.913	236.779.913	249.779.913	419.829.913	203.779.913	211.279.913	292.009.913	208.779.913	198.779.913	221.529.913	193.779.913	350.079.917
<b>EBITDA</b>	(227.479.913)	(244.029.913)	(257.029.913)	(382.059.610)	(109.622.166)	(62.921.627)	(28.414.943)	190.364.834	211.752.279	245.135.137	301.689.465	243.643.677
<b>Depresiasi dan Amortisasi</b>												
Beban Penyusutan Mesin	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.523
Beban Penyusutan Mobil Kantor	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.837
Beban Penyusutan Peralatan Kantor	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.663
Beban Penyusutan Furniture Kantor	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.572
Beban Penyusutan Kabinet Spesimen	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.337
Beban Penyusutan Server dan IT Devic	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.163
Beban Amortisasi Lisensi	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000
<b>TOTAL BEBAN DEPRESIASIDAN AMC</b>	54.699.088	54.699.088	54.699.088	54.699.088	54.699.088	54.699.088	54.699.088	54.699.088	54.699.088	54.699.088	54.699.088	54.699.095
<b>LABA (RUGI) USAHA SEBELUM BUNGA</b>	(282.179.001)	(298.729.001)	(311.729.001)	(436.758.698)	(164.321.254)	(117.620.715)	(83.114.031)	135.665.746	157.053.191	190.436.049	246.990.377	188.944.582
Beban Bunga	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000
<b>LABA (RUGI) USAHA SEBELUM PAJAK</b>	(304.793.001)	(321.343.001)	(334.343.001)	(459.372.698)	(186.935.254)	(140.234.715)	(105.728.031)	113.051.746	134.439.191	167.822.049	224.376.377	166.330.582
PPh Badan	-	-	-	-	-	-	-	-	-	-	-	-
<b>LABA (RUGI) USAHA SETELAH PAJAK</b>	(304.793.001)	(321.343.001)	(334.343.001)	(459.372.698)	(186.935.254)	(140.234.715)	(105.728.031)	113.051.746	134.439.191	167.822.049	224.376.377	166.330.582
Deviden	-	-	-	-	-	-	-	-	-	-	-	-
EPS	-	-	-	-	-	-	-	-	-	-	-	-
<b>LABA (RUGI) USAHA</b>	(304.793.001)	(321.343.001)	(334.343.001)	(459.372.698)	(186.935.254)	(140.234.715)	(105.728.031)	113.051.746	134.439.191	167.822.049	224.376.377	166.330.582

Tahun 2												
KETERANGAN	Bulan 1	Bulan 2	Bulan 3	Bulan 4	Bulan 5	Bulan 6	Bulan 7	Bulan 8	Bulan 9	Bulan 10	Bulan 11	Bulan 12
<b>PENDAPATAN USAHA</b>	436.332.833	436.332.833	490.874.438	490.874.438	545.416.042	545.416.042	545.416.042	599.957.644	599.957.646	599.957.646	627.228.448	627.228.448
<b>COST OF REVENUE</b>	7.900.114	7.900.114	7.900.114	30.400.114	7.900.114	41.050.077	7.900.114	7.900.114	30.400.114	7.900.114	7.900.114	41.050.076
<b>LABA RUGI KOTOR</b>	428.432.719	428.432.719	482.974.324	460.474.324	537.515.928	504.365.966	537.515.928	592.057.530	569.557.532	592.057.532	619.328.334	586.178.373
<b>BEBAN UMUM DAN ADMINISTRASI</b>												
Operasional												
Beban Pra Operasional	-	-	-	-	-	-	-	-	-	-	-	-
Beban Assessment Tahunan	-	-	-	-	10.000.000	-	-	-	-	-	-	-
Beban Air	208.333	208.333	208.333	208.333	208.333	208.333	208.333	208.333	208.333	208.333	208.333	208.333
Beban Listrik	10.052.480	10.052.480	10.052.480	10.052.480	10.052.480	10.052.480	10.052.480	10.052.480	10.052.480	10.052.480	10.052.480	10.052.480
Beban Telephone dan Internet	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000
Beban Sewa Kantor	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000
Beban PPh Final atas Sewa Kantor	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000
Beban Maintenance Mesin	-	-	-	-	-	-	-	-	-	-	-	-
Beban Kalibrasi Mesin Uji	-	-	-	6.000.000	-	-	-	-	-	-	-	-
Beban BBM operasional	2.500.000	2.500.000	2.500.000	2.500.000	2.500.000	2.500.000	2.500.000	2.500.000	2.500.000	2.500.000	2.500.000	2.500.000
Beban Pemeliharaan Gedung	1.250.000	-	-	1.250.000	-	-	1.250.000	-	-	1.250.000	-	-
Beban ATK	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000
Beban Consumable untuk Sertifikat	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000
Beban Maintenance Aplikasi	1.500.000	-	-	1.500.000	-	-	1.500.000	-	-	1.500.000	-	-
Bahan Bakar Genset	-	500.000	-	-	-	-	-	-	-	-	-	-
Kebersihan dan Keamanan	120.000	120.000	120.000	120.000	120.000	120.000	120.000	120.000	120.000	120.000	120.000	120.000
Beban Pajak Kendaraan	-	-	-	-	-	-	-	-	-	-	-	3.200.000
Beban Rumah Tangga	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000	500.000
SDM:												
Beban Gaji Pegawai	152.749.000	152.749.000	152.749.000	152.749.000	152.749.000	152.749.000	152.749.000	152.749.000	152.749.000	152.749.000	152.749.000	152.749.000
Tunjangan Kendaraan	6.000.000	6.000.000	6.000.000	6.000.000	6.000.000	6.000.000	6.000.000	6.000.000	6.000.000	6.000.000	6.000.000	6.000.000
Beban THR Pegawai	-	-	-	152.749.000	-	-	-	-	-	-	-	-
Beban Insentif Pegawai	-	-	-	-	-	-	-	-	-	-	-	152.749.000
Beban BPJS Ketenagakerjaan	5.651.713	5.651.713	5.651.713	5.651.713	5.651.713	5.651.713	5.651.713	5.651.713	5.651.713	5.651.713	5.651.713	5.651.713
Beban BPJS Kesehatan	6.109.960	6.109.960	6.109.960	6.109.960	6.109.960	6.109.960	6.109.960	6.109.960	6.109.960	6.109.960	6.109.960	6.109.960
Beban Rekrutmen	-	-	-	-	-	-	-	-	-	-	-	-
Beban Training	-	-	-	-	-	-	15.000.000	-	-	15.000.000	-	-
Beban Employee Engagement	-	-	-	-	-	-	-	-	-	-	-	-
Marketing:												
Beban Flyer / Brosur	2.000.000	-	-	-	-	-	-	-	-	-	-	-
Beban Souvenir	-	12.500.000	-	-	-	12.500.000	-	-	-	-	-	-
Beban Seminar / live demo	-	-	10.000.000	-	-	15.000.000	-	-	-	10.000.000	-	-
Beban Entertainment	-	5.000.000	-	5.000.000	-	5.000.000	-	5.000.000	-	5.000.000	-	5.000.000
Manajemen Resiko:												
APAR - Viking Powder 9 Kg	-	-	-	-	-	-	-	-	-	-	-	-
Pest Control Training	700.000	-	-	-	-	-	700.000	-	-	-	-	-
Asuransi Asset	10.000.000	-	-	-	-	-	-	-	-	-	-	-
Biaya Penyelesaian Industrial	-	-	-	-	-	-	71.873.400	-	-	-	-	-
<b>TOTAL BEBAN UMUM DAN ADMINIS</b>	214.091.486	216.641.486	208.641.486	365.140.486	208.641.486	231.141.486	288.964.886	203.641.486	198.641.486	231.391.486	198.641.486	359.590.490
<b>EBITDA</b>	214.341.233	211.791.233	274.332.838	95.333.838	328.874.442	273.224.480	248.551.042	388.416.044	370.916.046	360.666.046	420.686.848	226.587.883
Depresiasi dan Amortisasi												
Beban Penyusutan Mesin	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.523
Beban Penyusutan Mobil Kantor	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.837
Beban Penyusutan Peralatan Kantor	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.663
Beban Penyusutan Furniture Kantor	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.572
Beban Penyusutan Kabinet Spesimen	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.337
Beban Penyusutan Server dan IT Device	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.163
Beban Amortisasi Lisensi	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000
<b>TOTAL BEBAN DEPRESIASI DAN AMC</b>	54.699.088	54.699.088	54.699.088	54.699.088	54.699.088	54.699.088	54.699.088	54.699.088	54.699.088	54.699.088	54.699.088	54.699.095
<b>LABA (RUGI) USAHA SEBELUM BUNG.</b>	159.642.145	157.092.145	219.633.750	40.634.750	274.175.354	218.525.392	193.851.954	333.716.956	316.216.958	305.966.958	365.987.760	171.888.788
Beban Bunga	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000
<b>LABA (RUGI) USAHA SEBELUM PAJAK</b>	137.028.145	134.478.145	197.019.750	18.020.750	251.561.354	195.911.392	171.237.954	311.102.956	293.602.958	283.352.958	343.373.760	149.274.788
PPh Badan	-	-	-	-	-	-	-	-	-	-	-	273.456.140
<b>LABA (RUGI) USAHA SETELAH PAJAK</b>	137.028.145	134.478.145	197.019.750	18.020.750	251.561.354	195.911.392	171.237.954	311.102.956	293.602.958	283.352.958	343.373.760	(124.181.353)
Deviden	-	-	-	-	-	-	-	-	-	-	-	-
EPS	-	-	-	-	-	-	-	-	-	-	-	-
<b>LABA (RUGI) USAHA</b>	137.028.145	134.478.145	197.019.750	18.020.750	251.561.354	195.911.392	171.237.954	311.102.956	293.602.958	283.352.958	343.373.760	(124.181.353)

Tahun 3

KE/TERANGAN	Bulan 1	Bulan 2	Bulan 3	Bulan 4	Bulan 5	Bulan 6	Bulan 7	Bulan 8	Bulan 9	Bulan 10	Bulan 11	Bulan 12
<b>PENDAPATAN USAHA</b>	681.474.500	681.474.500	766.658.813	766.658.813	851.843.125	851.843.125	851.843.125	937.027.438	937.027.438	937.027.438	979.619.594	979.619.594
<b>COST OF REVENUE</b>	10.139.889	10.139.889	10.139.889	37.639.889	10.139.889	61.250.476	10.139.889	10.139.889	37.639.889	10.139.889	10.139.889	61.250.479
<b>LABA RUGI KOTOR</b>	671.334.611	671.334.611	756.518.924	729.018.924	841.703.236	790.592.649	841.703.236	926.887.549	899.387.549	926.887.549	969.479.705	918.369.115
<b>BEBAN UMUM DAN ADMINISTRASI</b>												
Operasional												
Beban Pra Operasional	-	-	-	-	-	-	-	-	-	-	-	-
Beban Assessment Tahunan	-	-	-	-	12.000.000	-	-	-	-	-	-	-
Beban Air	216.666	216.666	216.666	216.666	216.666	216.666	216.666	216.666	216.666	216.666	216.666	216.674
Beban Listrik	10.167.980	10.167.980	10.167.980	10.167.980	10.167.980	10.167.980	10.167.980	10.167.980	10.167.980	10.167.980	10.167.980	10.167.980
Beban Telephone dan Internet	1.666.667	1.666.667	1.666.667	1.666.667	1.666.667	1.666.667	1.666.667	1.666.667	1.666.667	1.666.667	1.666.667	1.666.663
Beban Sewa Kantor	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000
Beban PPh Final atas Sewa Kantor	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000
Beban Maintenance Mesin	10.000.000	-	-	-	10.000.000	-	-	-	10.000.000	-	-	-
Beban Kalibrasi Mesin Uji	-	-	-	8.000.000	-	-	-	-	-	-	-	-
Beban BBM operasional	2.666.667	2.666.667	2.666.667	2.666.667	2.666.667	2.666.667	2.666.667	2.666.667	2.666.667	2.666.667	2.666.667	2.666.663
Beban Pemeliharaan Gedung	1.875.000	-	-	1.875.000	-	-	-	1.875.000	-	-	1.875.000	-
Beban ATK	666.667	666.667	666.667	666.667	666.667	666.667	666.667	666.667	666.667	666.667	666.667	666.663
Beban Consumable untuk Sertifikat	541.667	541.667	541.667	541.667	541.667	541.667	541.667	541.667	541.667	541.667	541.667	541.663
Beban Maintenance Aplikasi	2.100.000	-	-	2.100.000	-	-	-	2.100.000	-	-	2.100.000	-
Bahan Bakar Genset	-	500.000	-	-	-	-	-	-	-	-	-	-
Kebersihan dan Keamanan	130.000	130.000	130.000	130.000	130.000	130.000	130.000	130.000	130.000	130.000	130.000	130.000
Beban Pajak Kendaraan	-	-	-	-	-	-	-	-	-	-	-	3.500.000
Beban Rumah Tangga	650.000	650.000	650.000	650.000	650.000	650.000	650.000	650.000	650.000	650.000	650.000	650.000
<b>SDM:</b>												
Beban Gaji Pegawai	205.428.000	205.428.000	205.428.000	205.428.000	205.428.000	205.428.000	205.428.000	205.428.000	205.428.000	205.428.000	205.428.000	205.428.000
Tunjangan Kendaraan	9.000.000	9.000.000	9.000.000	9.000.000	9.000.000	9.000.000	9.000.000	9.000.000	9.000.000	9.000.000	9.000.000	9.000.000
Beban THR Pegawai	-	-	205.428.000	-	-	-	-	-	-	-	-	-
Beban Insentif Pegawai	-	-	-	-	-	-	-	-	-	-	-	205.428.000
Beban BPJS Ketenagakerjaan	8.056.886	8.056.886	8.056.886	8.056.886	8.056.886	8.056.886	8.056.886	8.056.886	8.056.886	8.056.886	8.056.886	8056886.16
Beban BPJS Kesehatan	8.710.147	8.710.147	8.710.147	8.710.147	8.710.147	8.710.147	8.710.147	8.710.147	8.710.147	8.710.147	8.710.147	8.710.147
Beban Rekrutmen	-	-	12.000.000	-	-	-	-	-	-	-	-	-
Beban Training	-	-	-	-	-	-	17.500.000	-	-	52.500.000	-	-
Beban Employee Engagement	-	-	-	-	-	-	-	30.000.000	-	-	-	-
<b>Marketing:</b>												
Beban Flyer / Brosur	2.000.000	-	-	-	-	-	-	-	-	-	-	-
Beban Souvenir	-	15.000.000	-	-	-	15.000.000	-	-	-	-	-	-
Beban Seminar / live demo	-	-	10.000.000	-	10.000.000	-	-	10.000.000	-	-	10.000.000	-
Beban Entertainment	-	5.000.000	-	5.000.000	-	5.000.000	-	5.000.000	-	5.000.000	-	5.000.000
<b>Manajemen Resiko:</b>												
APAR - Viking Powder 9 Kg	3.000.000	-	-	-	-	-	-	-	-	-	-	-
Pest Control Training	700.000	-	-	-	-	-	700.000	-	-	-	-	-
Asuransi Asset	15.000.000	-	-	-	-	-	-	-	-	-	-	-
Biaya Penyelesaian Industrial	-	-	-	-	-	-	97.816.800	-	-	-	-	-
<b>TOTAL BEBAN UMUM DAN ADMINIST</b>	295.076.347	280.901.347	487.829.347	277.376.347	292.401.347	280.401.347	380.393.147	305.401.347	270.401.347	321.876.347	270.401.347	474.329.339
<b>EBITDA</b>	376.258.264	390.433.264	268.689.576	451.642.576	549.301.889	510.191.301	461.310.089	621.486.201	628.986.201	605.011.201	699.078.358	444.039.775
Depresiasi dan Amortisasi												
Beban Penyusutan Mesin	51.513.515	51.513.515	51.513.515	51.513.515	51.513.515	51.513.515	51.513.515	51.513.515	51.513.515	51.513.515	51.513.515	51.513.523
Beban Penyusutan Mobil Kantor	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.837
Beban Penyusutan Peralatan Kantor	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.663
Beban Penyusutan Furniture Kantor	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.572
Beban Penyusutan Kabinet Spesimen	979.167	979.167	979.167	979.167	979.167	979.167	979.167	979.167	979.167	979.167	979.167	979.163
Beban Penyusutan Server dan IT Devic	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.163
Beban Amortisasi Lisensi	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000
<b>TOTAL BEBAN DEPRESIASI DAN AMO</b>	60.004.922	60.004.922	60.004.922	60.004.922	60.004.922	60.004.922	60.004.922	60.004.922	60.004.922	60.004.922	60.004.922	60.004.921
<b>LABA (RUGI) USAHA SEBELUM BUNGA</b>	316.253.342	330.428.342	208.684.654	391.637.654	489.296.967	450.186.379	401.305.167	561.481.279	568.981.279	545.006.279	639.073.436	384.034.854
Beban Bunga	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000
<b>LABA (RUGI) USAHA SEBELUM PAJAK</b>	293.639.342	307.814.342	186.070.654	369.023.654	466.682.967	427.572.379	378.691.167	538.867.279	546.367.279	522.392.279	616.459.436	361.420.854
PPh Badan	-	-	-	-	-	-	-	-	-	-	-	844.261.969
<b>LABA (RUGI) USAHA SETELAH PAJAK</b>	293.639.342	307.814.342	186.070.654	369.023.654	466.682.967	427.572.379	378.691.167	538.867.279	546.367.279	522.392.279	616.459.436	(482.841.115)
Deviden	-	-	-	-	-	-	-	-	-	-	-	-
EPS	-	-	-	-	-	-	-	-	-	-	-	-
<b>LABA (RUGI) USAHA</b>	293.639.342	307.814.342	186.070.654	369.023.654	466.682.967	427.572.379	378.691.167	538.867.279	546.367.279	522.392.279	616.459.436	(482.841.115)

Tahun 4												
KETERANGAN	Bulan 1	Bulan 2	Bulan 3	Bulan 4	Bulan 5	Bulan 6	Bulan 7	Bulan 8	Bulan 9	Bulan 10	Bulan 11	Bulan 12
<b>PENDAPATAN USAHA</b>	1.076.080.425	1.076.080.425	1.210.590.478	1.210.590.478	1.345.100.531	1.345.100.531	1.345.100.531	1.479.610.584	1.479.610.584	1.479.610.584	1.546.865.611	1.546.865.611
<b>COST OF REVENUE</b>	10.773.344	10.773.344	10.773.344	38.273.344	10.773.344	178.512.324	10.773.344	10.773.344	38.273.344	10.773.344	10.773.344	178.512.333
<b>LABA RUGI KOTOR</b>	1.065.307.081	1.065.307.081	1.199.817.134	1.172.317.134	1.334.327.188	1.166.588.207	1.334.327.188	1.468.837.241	1.441.337.241	1.468.837.241	1.536.092.267	1.368.353.278
<b>BEBAN UMUM DAN ADMINISTRASI</b>												
Operasional												
Beban Pra Operasional	-	-	-	-	-	-	-	-	-	-	-	-
Beban Assessment Tahunan	-	-	-	-	12.000.000	-	-	-	-	-	-	-
Beban Air	225.000	225.000	225.000	225.000	225.000	225.000	225.000	225.000	225.000	225.000	225.000	225.000
Beban Listrik	10.167.980	10.167.980	10.167.980	10.167.980	10.167.980	10.167.980	10.167.980	10.167.980	10.167.980	10.167.980	10.167.980	10.167.980
Beban Telephone dan Internet	1.666.667	1.666.667	1.666.667	1.666.667	1.666.667	1.666.667	1.666.667	1.666.667	1.666.667	1.666.667	1.666.667	1.666.663
Beban Sewa Kantor	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000
Beban PPh Final atas Sewa Kantor	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000
Beban Maintenance Mesin	10.000.000	-	-	-	10.000.000	-	-	-	10.000.000	-	-	-
Beban Kalibrasi Mesin Uji	-	-	-	8.000.000	-	-	-	-	-	-	-	-
Beban BBM operasional	2.833.333	2.833.333	2.833.333	2.833.333	2.833.333	2.833.333	2.833.333	2.833.333	2.833.333	2.833.333	2.833.333	2.833.337
Beban Pemeliharaan Gedung	1.875.000	-	-	1.875.000	-	-	1.875.000	-	-	1.875.000	-	-
Beban ATK	666.667	666.667	666.667	666.667	666.667	666.667	666.667	666.667	666.667	666.667	666.667	666.663
Beban Consumable untuk Sertifikat	583.333	583.333	583.333	583.333	583.333	583.333	583.333	583.333	583.333	583.333	583.333	583.337
Beban Maintenance Aplikasi	2.100.000	-	-	2.100.000	-	-	2.100.000	-	-	2.100.000	-	-
Bahan Bakar Genset	-	500.000	-	-	-	-	-	-	-	-	-	-
Kebersihan dan Keamanan	140.000	140.000	140.000	140.000	140.000	140.000	140.000	140.000	140.000	140.000	140.000	140.000
Beban Pajak Kendaraan	-	-	-	-	-	-	-	-	-	-	-	3.700.000
Beban Rumah Tangga	650.000	650.000	650.000	650.000	650.000	650.000	650.000	650.000	650.000	650.000	650.000	650.000
SDM:												
Beban Gaji Pegawai	211.242.000	211.242.000	211.242.000	211.242.000	211.242.000	211.242.000	211.242.000	211.242.000	211.242.000	211.242.000	211.242.000	211.242.000
Tunjangan Kendaraan	9.000.000	9.000.000	9.000.000	9.000.000	9.000.000	9.000.000	9.000.000	9.000.000	9.000.000	9.000.000	9.000.000	9.000.000
Beban THR Pegawai	-	-	211.242.000	-	-	-	-	-	-	-	-	-
Beban Insentif Pegawai	-	-	-	-	-	-	-	-	-	-	-	211.242.000
Beban BPJS Ketenagakerjaan	8.782.006	8.782.006	8.782.006	8.782.006	8.782.006	8.782.006	8.782.006	8.782.006	8.782.006	8.782.006	8.782.006	8.782.006
Beban BPJS Kesehatan	9.494.060	9.494.060	9.494.060	9.494.060	9.494.060	9.494.060	9.494.060	9.494.060	9.494.060	9.494.060	9.494.060	9.494.060
Beban Rekrutmen	-	-	-	-	-	-	-	-	-	-	-	-
Beban Training	-	-	-	-	-	-	25.000.000	-	-	25.000.000	-	-
Beban Employee Engagement	-	-	-	-	-	-	-	30.000.000	-	-	-	-
Marketing:												
Beban Flyer / Brosur	2.000.000	-	-	-	-	-	-	-	-	-	-	-
Beban Souvenir	-	15.000.000	-	-	-	15.000.000	-	-	-	-	-	-
Beban Seminar / live demo	-	-	10.000.000	-	10.000.000	-	-	15.000.000	-	-	10.000.000	-
Beban Entertainment	5.000.000	-	5.000.000	5.000.000	-	5.000.000	5.000.000	5.000.000	-	5.000.000	-	5.000.000
Manajemen Resiko:												
APAR - Viking Powder 9 Kg	-	-	-	-	-	-	-	-	-	-	-	-
Pest Control Training	700.000	-	-	-	-	-	700.000	-	-	-	-	-
Asuransi Asset	15.000.000	-	-	-	-	-	-	-	-	-	-	-
Biaya Penyelesaian Industrial	-	-	-	-	-	-	100.585.200	-	-	-	-	-
<b>TOTAL BEBAN UMUM DAN ADMINIS</b>	<b>304.626.046</b>	<b>283.451.046</b>	<b>494.193.046</b>	<b>284.926.046</b>	<b>299.951.046</b>	<b>287.951.046</b>	<b>403.211.246</b>	<b>317.951.046</b>	<b>277.951.046</b>	<b>301.926.046</b>	<b>277.951.046</b>	<b>487.893.046</b>
<b>EBITDA</b>	<b>760.681.035</b>	<b>781.856.035</b>	<b>705.624.088</b>	<b>887.391.088</b>	<b>1.034.376.141</b>	<b>878.637.161</b>	<b>931.115.941</b>	<b>1.150.886.194</b>	<b>1.163.386.194</b>	<b>1.166.911.194</b>	<b>1.258.141.221</b>	<b>880.460.231</b>
Depresiasi dan Amortisasi												
Beban Penyusutan Mesin	51.513.515	51.513.515	51.513.515	51.513.515	51.513.515	51.513.515	51.513.515	51.513.515	51.513.515	51.513.515	51.513.515	51.513.523
Beban Penyusutan Mobil Kantor	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.837
Beban Penyusutan Peralatan Kantor	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.663
Beban Penyusutan Furniture Kantor	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.572
Beban Penyusutan Kabinet Spesimen	979.167	979.167	979.167	979.167	979.167	979.167	979.167	979.167	979.167	979.167	979.167	979.163
Beban Penyusutan Server dan IT Device	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.163
Beban Amortisasi Lisensi	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000
<b>TOTAL BEBAN DEPRESIASI DAN AMO</b>	<b>60.004.922</b>	<b>60.004.922</b>	<b>60.004.922</b>	<b>60.004.922</b>	<b>60.004.922</b>	<b>60.004.922</b>	<b>60.004.922</b>	<b>60.004.922</b>	<b>60.004.922</b>	<b>60.004.922</b>	<b>60.004.922</b>	<b>60.004.921</b>
<b>LABA (RUGI) USAHA SEBELUM BUNGA</b>	<b>700.676.113</b>	<b>721.851.113</b>	<b>645.619.166</b>	<b>827.386.166</b>	<b>974.371.219</b>	<b>818.632.239</b>	<b>871.111.019</b>	<b>1.090.881.272</b>	<b>1.103.381.272</b>	<b>1.106.906.272</b>	<b>1.198.136.299</b>	<b>820.455.310</b>
Beban Bunga	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000
<b>LABA (RUGI) USAHA SEBELUM PAJAK</b>	<b>678.062.113</b>	<b>699.237.113</b>	<b>623.005.166</b>	<b>804.772.166</b>	<b>951.757.219</b>	<b>796.018.239</b>	<b>848.497.019</b>	<b>1.068.267.272</b>	<b>1.080.767.272</b>	<b>1.084.292.272</b>	<b>1.175.522.299</b>	<b>797.841.310</b>
PPh Badan	-	-	-	-	-	-	-	-	-	-	-	1.986.765.818
<b>LABA (RUGI) USAHA SETELAH PAJAK</b>	<b>678.062.113</b>	<b>699.237.113</b>	<b>623.005.166</b>	<b>804.772.166</b>	<b>951.757.219</b>	<b>796.018.239</b>	<b>848.497.019</b>	<b>1.068.267.272</b>	<b>1.080.767.272</b>	<b>1.084.292.272</b>	<b>1.175.522.299</b>	<b>(1.188.924.507)</b>
Deviden	-	-	5.540.430.000	-	-	-	-	-	-	-	-	-
EPS	-	-	70.000	-	-	-	-	-	-	-	-	-
<b>LABA (RUGI) USAHA</b>	<b>678.062.113</b>	<b>699.237.113</b>	<b>(4.917.424.834)</b>	<b>804.772.166</b>	<b>951.757.219</b>	<b>796.018.239</b>	<b>848.497.019</b>	<b>1.068.267.272</b>	<b>1.080.767.272</b>	<b>1.084.292.272</b>	<b>1.175.522.299</b>	<b>(1.188.924.507)</b>



Tahun 5												
KETERANGAN	Bulan 1	Bulan 2	Bulan 3	Bulan 4	Bulan 5	Bulan 6	Bulan 7	Bulan 8	Bulan 9	Bulan 10	Bulan 11	Bulan 12
<b>PENDAPATAN USAHA</b>	1.777.599.181	1.777.599.181	1.989.799.079	1.989.799.079	2.201.998.977	2.201.998.977	2.201.998.977	2.414.198.874	2.414.198.874	2.424.198.874	2.530.298.823	2.540.298.823
<b>COST OF REVENUE</b>	14.925.111	14.925.111	14.925.111	47.425.111	14.925.111	304.152.596	14.925.111	14.925.111	47.425.111	14.925.111	14.925.111	304.152.601
<b>LABA RUGI KOTOR</b>	1.762.674.071	1.762.674.071	1.974.873.968	1.942.373.968	2.187.073.866	1.897.846.381	2.187.073.866	2.399.273.764	2.366.773.764	2.409.273.764	2.515.373.712	2.236.146.222
<b>BEBAN UMUM DAN ADMINISTRASI</b>												
Operasional												
Beban Pra Operasional	-	-	-	-	-	-	-	-	-	-	-	-
Beban Assessment Tahunan	-	-	-	-	15.000.000	-	-	-	-	-	-	-
Beban Air	233.333	233.333	233.333	233.333	233.333	233.333	233.333	233.333	233.333	233.333	233.333	233.333
Beban Listrik	16.974.380	16.974.380	16.974.380	16.974.380	16.974.380	16.974.380	16.974.380	16.974.380	16.974.380	16.974.380	16.974.380	16.974.380
Beban Telephone dan Internet	2.083.333	2.083.333	2.083.333	2.083.333	2.083.333	2.083.333	2.083.333	2.083.333	2.083.333	2.083.333	2.083.333	2.083.333
Beban Sewa Kantor	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000
Beban PPh Final atas Sewa Kantor	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000
Beban Maintenance Mesin	13.333.333	-	-	-	13.333.333	-	-	-	-	13.333.333	-	-
Beban Kalibrasi Mesin Uji	-	-	-	12.000.000	-	-	-	-	-	-	-	-
Beban BBM operasional	3.000.000	3.000.000	3.000.000	3.000.000	3.000.000	3.000.000	3.000.000	3.000.000	3.000.000	3.000.000	3.000.000	3.000.000
Beban Pemeliharaan Gedung	2.500.000	-	-	2.500.000	-	-	2.500.000	-	-	2.500.000	-	-
Beban ATK	833.333	833.333	833.333	833.333	833.333	833.333	833.333	833.333	833.333	833.333	833.333	833.333
Beban Consumable untuk Sertifikat	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000
Beban Maintenance Aplikasi	2.550.000	-	-	2.550.000	-	-	2.550.000	-	-	2.550.000	-	-
Bahan Bakar Genset	-	500.000	-	-	-	-	-	-	-	-	-	-
Kebersihan dan Keamanan	150.000	150.000	150.000	150.000	150.000	150.000	150.000	150.000	150.000	150.000	150.000	150.000
Beban Pajak Kendaraan	-	-	-	-	-	-	-	-	-	-	-	4.000.000
Beban Rumah Tangga	650.000	650.000	650.000	650.000	650.000	650.000	650.000	650.000	650.000	650.000	650.000	650.000
SDM:												
Beban Gaji Pegawai	291.872.000	291.872.000	291.872.000	291.872.000	291.872.000	291.872.000	291.872.000	291.872.000	291.872.000	291.872.000	291.872.000	291.872.000
Tunjangan Kendaraan	16.500.000	16.500.000	16.500.000	16.500.000	16.500.000	16.500.000	16.500.000	16.500.000	16.500.000	16.500.000	16.500.000	16.500.000
Beban THR Pegawai	-	291.872.000	-	-	-	-	-	-	-	-	-	-
Beban Insentif Pegawai	-	-	-	-	-	-	-	-	-	-	-	291.872.000
Beban BPJS Ketenagakerjaan	12.095.176	12.095.176	12.095.176	12.095.176	12.095.176	12.095.176	12.095.176	12.095.176	12.095.176	12.095.176	12.095.176	12.095.176
Beban BPJS Kesehatan	13.075.866	13.075.866	13.075.866	13.075.866	13.075.866	13.075.866	13.075.866	13.075.866	13.075.866	13.075.866	13.075.866	13.075.866
Beban Rekrutmen	-	-	87.000.000	-	-	-	-	-	-	-	-	-
Beban Training	-	-	-	-	-	-	17.500.000	-	-	52.500.000	-	-
Beban Employee Engagement	-	-	-	-	-	-	-	58.000.000	-	-	-	-
Marketing:												
Beban Flyer / Brosur	2.000.000	-	-	-	-	-	-	-	-	-	-	-
Beban Souvenir	-	10.000.000	-	-	-	10.000.000	-	-	15.000.000	-	-	-
Beban Seminar / live demo	10.000.000	-	10.000.000	-	10.000.000	-	-	10.000.000	-	-	10.000.000	-
Beban Entertainment	5.000.000	5.000.000	5.000.000	5.000.000	-	5.000.000	5.000.000	5.000.000	5.000.000	5.000.000	-	5.000.000
Manajemen Resiko:												
APAR - Viking Powder 9 Kg	3.000.000	-	-	-	-	-	-	-	-	-	-	-
Pest Control Training	700.000	-	-	-	-	-	700.000	-	-	-	-	-
Asuransi Asset	20.000.000	-	-	-	-	-	-	-	-	-	-	-
Biaya Penyelesaian Industrial	-	-	-	-	-	-	156.307.200	-	-	-	-	-
<b>TOTAL BEBAN UMUM DAN ADMINIST</b>	429.675.754	677.964.420	472.592.420	392.642.420	408.925.754	385.592.420	555.149.620	443.592.420	403.925.754	433.142.420	380.592.420	671.464.432
<b>EBITDA</b>	1.332.998.317	1.084.709.650	1.502.281.548	1.549.731.548	1.778.148.112	1.512.253.961	1.631.924.246	1.955.681.343	1.962.848.010	1.976.131.343	2.134.781.292	1.564.681.790
Depresiasi dan Amortisasi												
Beban Penyusutan Mesin	89.823.411	89.823.411	89.823.411	89.823.411	89.823.411	89.823.411	89.823.411	89.823.411	89.823.411	89.823.411	89.823.411	89.823.417
Beban Penyusutan Mobil Kantor	4.010.417	4.010.417	4.010.417	4.010.417	4.010.417	4.010.417	4.010.417	4.010.417	4.010.417	4.010.417	4.010.417	4.010.413
Beban Penyusutan Peralatan Kantor	-	-	-	-	-	-	-	-	-	-	-	-
Beban Penyusutan Furniture Kantor	-	-	-	-	-	-	-	-	-	-	-	-
Beban Penyusutan Kabinet Spesimen	520.833	520.833	520.833	520.833	520.833	520.833	520.833	520.833	520.833	520.833	520.833	520.837
Beban Penyusutan Server dan IT Device	-	-	-	-	-	-	-	-	-	-	-	-
Beban Amortisasi Lisensi	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL BEBAN DEPRESIASI DAN AMC</b>	94.354.661	94.354.661	94.354.661	94.354.661	94.354.661	94.354.661	94.354.661	94.354.661	94.354.661	94.354.661	94.354.661	94.354.667
<b>LABA (RUGI) USAHA SEBELUM BUNGA</b>	1.238.643.656	990.354.989	1.407.926.887	1.455.376.887	1.683.793.451	1.417.899.300	1.537.569.585	1.861.326.682	1.868.493.349	1.881.776.682	2.040.426.631	1.470.327.123
Beban Bunga	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000	22.614.000
<b>LABA (RUGI) USAHA SEBELUM PAJAK</b>	1.216.029.656	967.740.989	1.385.312.887	1.432.762.887	1.661.179.451	1.395.285.300	1.514.955.585	1.838.712.682	1.845.879.349	1.859.162.682	2.017.812.631	1.447.713.123
PPh Badan	-	-	-	-	-	-	-	-	-	-	-	3.717.408.066
<b>LABA (RUGI) USAHA SETELAH PAJAK</b>	1.216.029.656	967.740.989	1.385.312.887	1.432.762.887	1.661.179.451	1.395.285.300	1.514.955.585	1.838.712.682	1.845.879.349	1.859.162.682	2.017.812.631	(2.269.694.942)
Deviden	-	-	7.519.155.000	-	-	-	-	-	-	-	-	-
EPS	-	-	95.000	-	-	-	-	-	-	-	-	-
<b>LABA (RUGI) USAHA</b>	1.216.029.656	967.740.989	(6.133.842.113)	1.432.762.887	1.661.179.451	1.395.285.300	1.514.955.585	1.838.712.682	1.845.879.349	1.859.162.682	2.017.812.631	(2.269.694.942)

## Lampiran 15 Proyeksi Laporan Neraca PT PTL

Tahun 1												
KETERANGAN	Bulan 1	Bulan 2	Bulan 3	Bulan 4	Bulan 5	Bulan 6	Bulan 7	Bulan 8	Bulan 9	Bulan 10	Bulan 11	Bulan 12
<b>AKTIVA</b>												
<b>AKTIVA LANCAR</b>												
1. Kas dan Setara Kas	6.056.031.168	5.742.037.336	5.415.043.504	4.963.019.975	4.783.433.890	4.650.548.344	4.552.169.482	4.672.570.397	4.814.358.757	4.989.529.975	5.221.255.521	5.394.935.276
2. Bank	8.852.436	17.704.872	26.557.308	34.054.247	40.873.436	46.337.128	49.767.573	62.987.022	63.028.723	49.892.675	48.680.540	45.231.834
3. PPh Pasal 23 Dibayar Dimuka	-	-	-	1.355.498	3.388.744	6.777.489	12.199.480	20.332.467	29.143.202	38.631.687	48.696.258	60.997.400
<b>Total Aktiva Lancar</b>	<b>6.064.883.604</b>	<b>5.759.742.208</b>	<b>5.441.600.812</b>	<b>4.998.429.720</b>	<b>4.827.696.071</b>	<b>4.703.662.961</b>	<b>4.614.136.535</b>	<b>4.755.889.886</b>	<b>4.906.530.682</b>	<b>5.078.054.336</b>	<b>5.318.632.319</b>	<b>5.501.164.510</b>
<b>AKTIVA TETAP</b>												
Mesin	4.485.937.500	4.485.937.500	4.485.937.500	4.485.937.500	4.485.937.500	4.485.937.500	4.485.937.500	4.485.937.500	4.485.937.500	4.485.937.500	4.485.937.500	4.485.937.500
(Akumulasi Penyusutan Mesin)	(46.728.515)	(93.457.030)	(140.185.545)	(186.914.060)	(233.642.575)	(280.371.090)	(327.099.605)	(373.828.120)	(420.556.635)	(467.285.150)	(514.013.665)	(560.742.188)
Mobil Kantor	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000
(Akumulasi Penyusutan Mobil Kantor)	(1.770.833)	(3.541.666)	(5.312.499)	(7.083.332)	(8.854.165)	(10.624.998)	(12.395.831)	(14.166.664)	(15.937.497)	(17.708.330)	(19.479.163)	(21.250.000)
Peralatan Kantor	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000
(Akumulasi Penyusutan Peralatan Kantor)	(3.341.667)	(6.683.334)	(10.025.001)	(13.366.668)	(16.708.335)	(20.050.002)	(23.391.669)	(26.733.336)	(30.075.003)	(33.416.670)	(36.758.337)	(40.100.000)
Furniture	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500
(Akumulasi Penyusutan Furniture)	(1.045.573)	(2.091.146)	(3.136.719)	(4.182.292)	(5.227.865)	(6.273.438)	(7.319.011)	(8.364.584)	(9.410.157)	(10.455.730)	(11.501.303)	(12.546.875)
Kabinet Spesimen	22.000.000	22.000.000	22.000.000	22.000.000	22.000.000	22.000.000	22.000.000	22.000.000	22.000.000	22.000.000	22.000.000	22.000.000
(Akumulasi Penyusutan Kabinet Spesimen)	(458.333)	(916.666)	(1.374.999)	(1.833.332)	(2.291.665)	(2.749.998)	(3.208.331)	(3.666.664)	(4.124.997)	(4.583.330)	(5.041.663)	(5.500.000)
Server dan IT Device	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000
(Akumulasi Penyusutan Server dan IT Device)	(729.167)	(1.458.334)	(2.187.501)	(2.916.668)	(3.645.835)	(4.375.002)	(5.104.169)	(5.833.336)	(6.562.503)	(7.291.670)	(8.020.837)	(8.750.000)
<b>Total Aktiva Tetap</b>	<b>4.869.450.912</b>	<b>4.815.376.824</b>	<b>4.761.302.736</b>	<b>4.707.228.648</b>	<b>4.653.154.560</b>	<b>4.599.080.472</b>	<b>4.545.006.384</b>	<b>4.490.932.296</b>	<b>4.436.858.208</b>	<b>4.382.784.120</b>	<b>4.328.710.032</b>	<b>4.274.635.937</b>
<b>AKTIVA TAK BERWUJUD</b>												
Lisensi	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000
(Amortisasi Lisensi)	(625.000)	(1.250.000)	(1.875.000)	(2.500.000)	(3.125.000)	(3.750.000)	(4.375.000)	(5.000.000)	(5.625.000)	(6.250.000)	(6.875.000)	(7.500.000)
<b>Total Aktiva Tak Berwujud</b>	<b>29.375.000</b>	<b>28.750.000</b>	<b>28.125.000</b>	<b>27.500.000</b>	<b>26.875.000</b>	<b>26.250.000</b>	<b>25.625.000</b>	<b>25.000.000</b>	<b>24.375.000</b>	<b>23.750.000</b>	<b>23.125.000</b>	<b>22.500.000</b>
<b>TOTAL AKTIVA</b>	<b>10.963.709.516</b>	<b>10.603.869.032</b>	<b>10.231.028.548</b>	<b>9.733.158.368</b>	<b>9.507.725.631</b>	<b>9.328.993.433</b>	<b>9.184.767.919</b>	<b>9.271.822.182</b>	<b>9.367.763.890</b>	<b>9.484.588.456</b>	<b>9.670.467.351</b>	<b>9.798.300.447</b>
<b>PASIVA</b>												
<b>HUTANG</b>												
Hutang Usaha	-	-	-	-	-	-	-	-	-	-	-	-
Hutang PPh Pasal 21	634.660	1.269.320	1.903.980	2.538.640	3.173.300	3.807.960	4.442.620	5.077.280	5.711.940	6.346.600	6.981.260	7.615.917
Hutang PPh Pasal 4(2)	1.250.000	2.500.000	3.750.000	5.000.000	6.250.000	7.500.000	8.750.000	10.000.000	11.250.000	12.500.000	13.750.000	15.000.000
Hutang Bank	3.351.717.857	3.311.335.714	3.270.953.571	3.230.571.429	3.190.189.286	3.149.807.143	3.109.425.000	3.069.042.857	3.028.660.714	2.988.278.571	2.947.896.429	2.907.514.286
<b>Total Hutang</b>	<b>3.353.602.517</b>	<b>3.315.105.034</b>	<b>3.276.607.551</b>	<b>3.238.110.069</b>	<b>3.199.612.586</b>	<b>3.161.115.103</b>	<b>3.122.617.620</b>	<b>3.096.620.137</b>	<b>3.058.122.654</b>	<b>3.007.125.171</b>	<b>2.968.627.689</b>	<b>2.930.130.203</b>
<b>MODAL</b>												
Modal Disetor	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000
Laba Ditahan (RE)	-	(304.793.001)	(626.136.002)	(960.479.003)	(1.419.851.701)	(1.606.786.955)	(1.747.021.670)	(1.852.749.701)	(1.739.697.955)	(1.605.258.764)	(1.437.436.715)	(1.213.060.338)
Laba Tahun Berjalan (Net Income)	(304.793.001)	(321.343.001)	(334.343.001)	(459.372.698)	(186.935.254)	(140.234.715)	(105.728.031)	113.051.746	134.439.191	167.822.049	224.376.377	166.330.582
<b>Total Modal</b>	<b>7.610.106.999</b>	<b>7.288.763.998</b>	<b>6.954.420.997</b>	<b>6.495.048.299</b>	<b>6.308.113.045</b>	<b>6.167.878.330</b>	<b>6.062.150.299</b>	<b>6.175.202.045</b>	<b>6.309.641.236</b>	<b>6.477.463.285</b>	<b>6.701.839.662</b>	<b>6.868.170.244</b>
<b>TOTAL PASIVA</b>	<b>10.963.709.516</b>	<b>10.603.869.032</b>	<b>10.231.028.548</b>	<b>9.733.158.368</b>	<b>9.507.725.631</b>	<b>9.328.993.433</b>	<b>9.184.767.919</b>	<b>9.271.822.182</b>	<b>9.367.763.890</b>	<b>9.484.588.456</b>	<b>9.670.467.351</b>	<b>9.798.300.447</b>

Tahun 2

KETERANGAN	Bulan 1	Bulan 2	Bulan 3	Bulan 4	Bulan 5	Bulan 6	Bulan 7	Bulan 8	Bulan 9	Bulan 10	Bulan 11	Bulan 12
<b>AKTIVA</b>												
<b>AKTIVA LANCAR</b>												
1. Kas dan Setara Kas	5.540.455.162	5.683.425.049	5.888.936.540	5.915.449.031	6.175.502.126	6.379.905.259	6.559.634.954	6.879.229.651	7.181.324.351	7.473.169.050	7.825.034.551	7.709.344.944
2. Bank	82.596.517	81.579.724	79.472.099	77.364.474	74.166.018	70.967.561	67.769.104	75.979.815	72.148.859	54.901.237	50.066.534	45.231.834
3. PPh Pasal 23 Dibayar Dimuka	8.726.657	17.453.313	27.270.802	37.088.291	47.996.612	58.904.933	69.813.253	81.812.406	93.811.559	105.810.712	118.355.281	130.899.850
<b>Total Aktiva Lancar</b>	<b>5.631.778.336</b>	<b>5.782.458.086</b>	<b>5.995.679.441</b>	<b>6.029.901.796</b>	<b>6.297.664.755</b>	<b>6.509.777.752</b>	<b>6.697.217.311</b>	<b>7.037.021.872</b>	<b>7.347.284.769</b>	<b>7.633.880.999</b>	<b>7.993.456.366</b>	<b>7.885.476.627</b>
<b>AKTIVA TETAP</b>												
Mesin	4.485.937.500	4.485.937.500	4.485.937.500	4.485.937.500	4.485.937.500	4.485.937.500	4.485.937.500	4.485.937.500	4.485.937.500	4.485.937.500	4.485.937.500	4.485.937.500
(Akumulasi Penyusutan Mesin)	(607.470.695)	(654.199.210)	(700.927.725)	(747.656.240)	(794.384.755)	(841.113.270)	(887.841.785)	(934.570.300)	(981.298.815)	(1.028.027.330)	(1.074.755.845)	(1.121.484.375)
Mobil Kantor	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000
(Akumulasi Penyusutan Mobil Kantor)	(23.020.829)	(24.791.662)	(26.562.495)	(28.333.328)	(30.104.161)	(31.874.994)	(33.645.827)	(35.416.660)	(37.187.493)	(38.958.326)	(40.729.159)	(42.500.000)
Peralatan Kantor	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000
(Akumulasi Penyusutan Peralatan Kantor)	(43.441.671)	(46.783.338)	(50.125.005)	(53.466.672)	(56.808.339)	(60.150.006)	(63.491.673)	(66.833.340)	(70.175.007)	(73.516.674)	(76.858.341)	(80.200.000)
Furniture	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500
(Akumulasi Penyusutan Furniture)	(13.592.449)	(14.638.022)	(15.683.595)	(16.729.168)	(17.774.741)	(18.820.314)	(19.865.887)	(20.911.460)	(21.957.033)	(23.002.606)	(24.048.179)	(25.093.750)
Kabinet Spesimen	22.000.000	22.000.000	22.000.000	22.000.000	22.000.000	22.000.000	22.000.000	22.000.000	22.000.000	22.000.000	22.000.000	22.000.000
(Akumulasi Penyusutan Kabinet Spesimen)	(5.958.329)	(6.416.662)	(6.874.995)	(7.333.328)	(7.791.661)	(8.249.994)	(8.708.327)	(9.166.660)	(10.083.326)	(10.083.326)	(10.541.659)	(11.000.000)
Server dan IT Device	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000
(Akumulasi Penyusutan Server dan IT Device)	(9.479.171)	(10.208.338)	(10.937.505)	(11.666.672)	(12.395.839)	(13.125.006)	(13.854.173)	(14.583.340)	(15.312.507)	(16.041.674)	(16.770.841)	(17.500.000)
<b>Total Aktiva Tetap</b>	<b>4.220.561.856</b>	<b>4.166.487.768</b>	<b>4.112.413.680</b>	<b>4.058.339.592</b>	<b>4.004.265.504</b>	<b>3.950.191.416</b>	<b>3.896.117.328</b>	<b>3.842.043.240</b>	<b>3.787.510.819</b>	<b>3.733.895.064</b>	<b>3.679.820.976</b>	<b>3.625.746.875</b>
<b>AKTIVA TAK BERWUJUD</b>												
Lisensi	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000
(Amortisasi Lisensi)	(8.125.000)	(8.750.000)	(9.375.000)	(10.000.000)	(10.625.000)	(11.250.000)	(11.875.000)	(12.500.000)	(13.125.000)	(13.750.000)	(14.375.000)	(15.000.000)
<b>Total Aktiva Tak Berwujud</b>	<b>21.875.000</b>	<b>21.250.000</b>	<b>20.625.000</b>	<b>20.000.000</b>	<b>19.375.000</b>	<b>18.750.000</b>	<b>18.125.000</b>	<b>17.500.000</b>	<b>16.875.000</b>	<b>16.250.000</b>	<b>15.625.000</b>	<b>15.000.000</b>
<b>TOTAL AKTIVA</b>	<b>9.874.215.192</b>	<b>9.970.195.854</b>	<b>10.128.718.121</b>	<b>10.108.241.388</b>	<b>10.321.305.259</b>	<b>10.478.719.168</b>	<b>10.611.459.639</b>	<b>10.896.565.112</b>	<b>11.151.670.588</b>	<b>11.384.026.063</b>	<b>11.688.902.342</b>	<b>11.526.223.502</b>
<b>PASIVA</b>												
<b>HUTANG</b>												
Hutang Usaha	-	-	-	-	-	-	-	-	-	-	-	-
Hutang PPh Pasal 21	634.660	1.269.320	1.903.980	2.538.640	3.173.300	3.807.960	4.442.620	5.077.280	5.711.940	6.346.600	6.981.260	7.615.917
Hutang PPh Pasal 4(2)	1.250.000	2.500.000	3.750.000	5.000.000	6.250.000	7.500.000	8.750.000	22.500.000	23.750.000	12.500.000	13.750.000	15.000.000
Hutang Bank	2.867.132.143	2.826.750.000	2.786.367.857	2.745.985.714	2.705.603.571	2.665.221.429	2.624.839.286	2.584.457.143	2.544.075.000	2.503.692.857	2.463.310.714	2.422.928.571
<b>Total Hutang</b>	<b>2.869.016.803</b>	<b>2.830.519.320</b>	<b>2.792.021.837</b>	<b>2.753.524.354</b>	<b>2.715.026.871</b>	<b>2.676.529.389</b>	<b>2.638.031.906</b>	<b>2.612.034.423</b>	<b>2.573.536.940</b>	<b>2.522.539.457</b>	<b>2.484.041.974</b>	<b>2.445.544.488</b>
<b>MODAL</b>												
Modal Disetor	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000
Laba Ditahan (RE)	(1.046.729.756)	(909.701.611)	(775.223.466)	(578.203.716)	(560.182.966)	(308.621.612)	(112.710.221)	58.527.734	369.630.690	663.233.648	946.586.608	1.289.960.367
Laba Tahun Berjalan (Net Income)	137.028.145	134.478.145	197.019.750	18.020.750	251.561.354	195.911.392	171.237.954	311.102.956	293.602.958	283.352.958	343.373.760	(124.181.353)
<b>Total Modal</b>	<b>7.005.198.389</b>	<b>7.139.676.534</b>	<b>7.336.696.284</b>	<b>7.354.717.034</b>	<b>7.606.278.388</b>	<b>7.802.189.780</b>	<b>7.973.427.734</b>	<b>8.284.530.690</b>	<b>8.578.133.648</b>	<b>8.861.486.606</b>	<b>9.204.860.368</b>	<b>9.080.679.014</b>
<b>TOTAL PASIVA</b>	<b>9.874.215.192</b>	<b>9.970.195.854</b>	<b>10.128.718.121</b>	<b>10.108.241.388</b>	<b>10.321.305.259</b>	<b>10.478.719.168</b>	<b>10.611.459.639</b>	<b>10.896.565.112</b>	<b>11.151.670.588</b>	<b>11.384.026.063</b>	<b>11.688.902.342</b>	<b>11.526.223.502</b>

Tahun 3

KETERANGAN	Bulan 1	Bulan 2	Bulan 3	Bulan 4	Bulan 5	Bulan 6	Bulan 7	Bulan 8	Bulan 9	Bulan 10	Bulan 11	Bulan 12
<b>AKTIVA</b>												
<b>AKTIVA LANCAR</b>												
1. Kas dan Setara Kas	7.531.984.114	7.853.158.284	8.052.588.767	8.434.972.250	8.915.015.045	9.355.947.253	9.747.998.248	10.300.225.356	10.859.952.464	11.395.704.572	12.025.523.836	11.556.042.541
2. Bank	148.168.283	142.820.813	135.769.656	128.718.499	119.963.657	111.208.814	102.453.971	104.495.442	94.036.912	224.892.272	59.768.011	48.457.667
3. PPh Pasal 23 Dibayar Dimuka	13.629.490	27.258.980	42.592.156	57.925.333	74.962.195	91.999.058	109.035.920	127.776.469	146.517.018	165.257.566	184.849.958	204.442.350
<b>Total Aktiva Lancar</b>	<b>7.693.781.887</b>	<b>8.023.238.077</b>	<b>8.230.950.580</b>	<b>8.621.616.082</b>	<b>9.109.940.897</b>	<b>9.559.155.124</b>	<b>9.959.488.139</b>	<b>10.532.497.266</b>	<b>11.100.506.394</b>	<b>11.785.854.410</b>	<b>12.270.141.805</b>	<b>11.808.942.558</b>
<b>AKTIVA TETAP</b>												
Mesin	4.945.297.500	4.945.297.500	4.945.297.500	4.945.297.500	4.945.297.500	4.945.297.500	4.945.297.500	4.945.297.500	4.945.297.500	4.945.297.500	4.945.297.500	4.945.297.500
(Akumulasi Penyusutan Mesin)	(1.172.997.875)	(1.224.511.390)	(1.276.024.905)	(1.327.538.420)	(1.379.051.935)	(1.430.565.450)	(1.482.078.965)	(1.533.592.480)	(1.585.105.995)	(1.636.619.510)	(1.688.133.025)	(1.739.646.563)
Mobil Kantor	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000
(Akumulasi Penyusutan Mobil Kantor)	(44.270.825)	(46.041.658)	(47.812.491)	(49.583.324)	(51.354.157)	(53.124.990)	(54.895.823)	(56.666.656)	(58.437.489)	(60.208.322)	(61.979.155)	(63.750.000)
Peralatan Kantor	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000
(Akumulasi Penyusutan Peralatan Kantor)	(83.541.675)	(86.883.342)	(90.225.009)	(93.566.676)	(96.908.343)	(100.250.010)	(103.591.677)	(106.933.344)	(110.275.011)	(113.616.678)	(116.958.345)	(120.300.000)
Furniture	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500
(Akumulasi Penyusutan Furniture)	(26.139.325)	(27.184.898)	(28.230.471)	(29.276.044)	(30.321.617)	(31.367.190)	(32.412.763)	(33.458.336)	(34.503.909)	(35.549.482)	(36.595.055)	(37.640.625)
Kabinet Spesimen	47.000.000	47.000.000	47.000.000	47.000.000	47.000.000	47.000.000	47.000.000	47.000.000	47.000.000	47.000.000	47.000.000	47.000.000
(Akumulasi Penyusutan Kabinet Spesimen)	(11.979.158)	(12.958.325)	(13.937.491)	(14.916.657)	(15.895.824)	(16.874.990)	(17.854.156)	(18.833.323)	(19.812.489)	(20.791.655)	(21.770.822)	(22.750.000)
Server dan IT Device	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000
(Akumulasi Penyusutan Server dan IT Device)	(18.229.175)	(18.958.342)	(19.687.509)	(20.416.676)	(21.145.843)	(21.875.010)	(22.604.177)	(23.333.344)	(24.062.511)	(24.791.678)	(25.520.845)	(26.250.000)
<b>Total Aktiva Tetap</b>	<b>4.050.726.967</b>	<b>3.991.347.045</b>	<b>3.931.967.124</b>	<b>3.872.587.203</b>	<b>3.813.207.281</b>	<b>3.753.827.360</b>	<b>3.694.447.439</b>	<b>3.635.067.517</b>	<b>3.575.687.596</b>	<b>3.516.307.675</b>	<b>3.456.927.753</b>	<b>3.397.547.812</b>
<b>AKTIVA TAK BERWUJUD</b>												
Lisensi	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000
(Amortisasi Lisensi)	(15.625.000)	(16.250.000)	(16.875.000)	(17.500.000)	(18.125.000)	(18.750.000)	(19.375.000)	(20.000.000)	(20.625.000)	(21.250.000)	(21.875.000)	(22.500.000)
<b>Total Aktiva Tak Berwujud</b>	<b>14.375.000</b>	<b>13.750.000</b>	<b>13.125.000</b>	<b>12.500.000</b>	<b>11.875.000</b>	<b>11.250.000</b>	<b>10.625.000</b>	<b>10.000.000</b>	<b>9.375.000</b>	<b>8.750.000</b>	<b>8.125.000</b>	<b>7.500.000</b>
<b>TOTAL AKTIVA</b>	<b>11.758.883.854</b>	<b>12.028.335.122</b>	<b>12.176.042.704</b>	<b>12.506.703.285</b>	<b>12.935.023.178</b>	<b>13.324.232.484</b>	<b>13.664.560.578</b>	<b>14.177.564.784</b>	<b>14.685.568.990</b>	<b>15.310.912.085</b>	<b>15.735.194.558</b>	<b>15.213.990.370</b>
<b>PASIVA</b>												
<b>HUTANG</b>												
Hutang Usaha	-	-	-	-	-	-	-	-	-	-	-	-
Hutang PPh Pasal 21	769.069	1.538.139	2.307.208	3.076.278	3.845.347	4.614.417	5.383.486	6.152.556	6.921.625	161.504.583	8.459.764	9.228.833
Hutang PPh Pasal 4(2)	1.250.000	2.500.000	3.750.000	5.000.000	6.250.000	7.500.000	8.750.000	22.500.000	23.750.000	12.500.000	13.750.000	15.000.000
Hutang Bank	2.382.546.429	2.342.164.286	2.301.782.143	2.261.400.000	2.221.017.857	2.180.635.714	2.140.253.571	2.099.871.429	2.059.489.286	2.019.107.143	1.978.725.000	1.938.342.857
<b>Total Hutang</b>	<b>2.384.565.498</b>	<b>2.346.202.425</b>	<b>2.307.839.351</b>	<b>2.269.476.278</b>	<b>2.231.113.204</b>	<b>2.192.750.131</b>	<b>2.154.387.058</b>	<b>2.128.523.984</b>	<b>2.090.160.911</b>	<b>2.193.111.726</b>	<b>2.000.934.764</b>	<b>1.962.571.690</b>
<b>MODAL</b>												
Modal Disetor	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000
Laba Ditahan (RE)	1.165.779.014	1.459.418.356	1.767.232.698	1.953.303.352	2.322.327.007	2.789.009.974	3.216.582.353	3.595.273.520	4.134.140.800	4.680.508.079	5.202.900.359	5.819.359.794
Laba Tahun Berjalan (Net Income)	293.639.342	307.814.342	186.070.654	369.023.654	466.682.967	427.572.379	378.691.167	538.867.279	546.367.279	522.392.279	616.459.436	(482.841.115)
<b>Total Modal</b>	<b>9.374.318.356</b>	<b>9.682.132.698</b>	<b>9.868.203.352</b>	<b>10.237.227.007</b>	<b>10.703.909.974</b>	<b>11.131.482.353</b>	<b>11.510.173.520</b>	<b>12.049.040.800</b>	<b>12.595.408.079</b>	<b>13.117.800.359</b>	<b>13.734.259.794</b>	<b>13.251.418.679</b>
<b>TOTAL PASIVA</b>	<b>11.758.883.854</b>	<b>12.028.335.122</b>	<b>12.176.042.704</b>	<b>12.506.703.285</b>	<b>12.935.023.178</b>	<b>13.324.232.484</b>	<b>13.664.560.578</b>	<b>14.177.564.784</b>	<b>14.685.568.990</b>	<b>15.310.912.085</b>	<b>15.735.194.558</b>	<b>15.213.990.370</b>

Tahun 4

KETERANGAN	Bulan 1	Bulan 2	Bulan 3	Bulan 4	Bulan 5	Bulan 6	Bulan 7	Bulan 8	Bulan 9	Bulan 10	Bulan 11	Bulan 12
<b>AKTIVA</b>												
<b>AKTIVA LANCAR</b>												
1. Kas dan Setara Kas	12.243.862.286	12.952.857.030	8.045.189.828	8.859.719.626	9.821.234.477	10.627.010.347	11.485.264.998	12.563.289.902	13.653.814.807	14.747.864.711	15.933.144.641	14.753.977.756
2. Bank	219.033.771	209.396.379	197.068.785	184.741.192	169.723.398	154.705.603	139.687.809	134.479.813	116.771.818	240.377.711	67.510.726	48.457.667
3. PPh Pasal 23 Dibayar Dimuka	21.521.609	43.043.217	67.255.027	91.466.836	118.368.847	145.270.857	172.172.868	201.765.080	231.357.291	260.949.503	291.886.815	322.824.128
<b>Total Aktiva Lancar</b>	<b>12.484.417.665</b>	<b>13.205.296.626</b>	<b>8.309.513.640</b>	<b>9.135.927.654</b>	<b>10.109.326.721</b>	<b>10.926.986.808</b>	<b>11.797.125.675</b>	<b>12.899.534.795</b>	<b>14.001.943.916</b>	<b>15.249.191.925</b>	<b>16.292.542.183</b>	<b>15.125.259.550</b>
<b>AKTIVA TETAP</b>												
Mesin	4.945.297.500	4.945.297.500	4.945.297.500	4.945.297.500	4.945.297.500	4.945.297.500	4.945.297.500	4.945.297.500	4.945.297.500	4.945.297.500	4.945.297.500	4.945.297.500
(Akumulasi Penyusutan Mesin)	(1.791.160.055)	(1.842.673.570)	(1.894.187.085)	(1.945.700.600)	(1.997.214.115)	(2.048.727.630)	(2.100.241.145)	(2.151.754.660)	(2.203.268.175)	(2.254.781.690)	(2.306.295.205)	(2.357.808.750)
Mobil Kantor	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000	170.000.000
(Akumulasi Penyusutan Mobil Kantor)	(65.520.821)	(67.291.654)	(69.062.487)	(70.833.320)	(72.604.153)	(74.374.986)	(76.145.819)	(77.916.652)	(79.687.485)	(81.458.318)	(83.229.151)	(85.000.000)
Peralatan Kantor	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000
(Akumulasi Penyusutan Peralatan Kantor)	(123.641.679)	(126.983.346)	(130.325.013)	(133.666.680)	(137.008.347)	(140.350.014)	(143.691.681)	(147.033.348)	(150.375.015)	(153.716.682)	(157.058.349)	(160.400.000)
Furniture	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500
(Akumulasi Penyusutan Furniture)	(38.686.201)	(39.731.774)	(40.777.347)	(41.822.920)	(42.868.493)	(43.914.066)	(44.959.639)	(46.005.212)	(47.050.785)	(48.096.358)	(49.141.931)	(50.187.500)
Kabinet Spesimen	47.000.000	47.000.000	47.000.000	47.000.000	47.000.000	47.000.000	47.000.000	47.000.000	47.000.000	47.000.000	47.000.000	47.000.000
(Akumulasi Penyusutan Kabinet Spesimen)	(23.729.154)	(24.708.321)	(25.687.487)	(26.666.653)	(27.645.820)	(28.624.986)	(29.604.152)	(30.583.319)	(31.562.485)	(32.541.651)	(33.520.818)	(34.500.000)
Server dan IT Device	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000
(Akumulasi Penyusutan Server dan IT Device)	(26.979.179)	(27.708.346)	(28.437.513)	(29.166.680)	(29.895.847)	(30.625.014)	(31.354.181)	(32.083.348)	(32.812.515)	(33.541.682)	(34.270.849)	(35.000.000)
<b>Total Aktiva Tetap</b>	<b>3.338.167.911</b>	<b>3.278.787.989</b>	<b>3.219.408.068</b>	<b>3.160.028.147</b>	<b>3.100.648.225</b>	<b>3.041.268.304</b>	<b>2.981.888.383</b>	<b>2.922.508.461</b>	<b>2.863.128.540</b>	<b>2.803.748.619</b>	<b>2.744.368.697</b>	<b>2.684.988.750</b>
<b>AKTIVA TAK BERWUJUD</b>												
Lisensi	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000
(Amortisasi Lisensi)	(23.125.000)	(23.750.000)	(24.375.000)	(25.000.000)	(25.625.000)	(26.250.000)	(26.875.000)	(27.500.000)	(28.125.000)	(28.750.000)	(29.375.000)	(30.000.000)
<b>Total Aktiva Tak Berwujud</b>	<b>6.875.000</b>	<b>6.250.000</b>	<b>5.625.000</b>	<b>5.000.000</b>	<b>4.375.000</b>	<b>3.750.000</b>	<b>3.125.000</b>	<b>2.500.000</b>	<b>1.875.000</b>	<b>1.250.000</b>	<b>625.000</b>	<b>-</b>
<b>TOTAL AKTIVA</b>	<b>15.829.460.576</b>	<b>16.490.334.615</b>	<b>11.534.546.708</b>	<b>12.300.955.801</b>	<b>13.214.349.947</b>	<b>13.972.005.112</b>	<b>14.782.139.058</b>	<b>15.824.543.257</b>	<b>16.866.947.456</b>	<b>18.054.190.543</b>	<b>19.037.535.880</b>	<b>17.810.248.300</b>
<b>PASIVA</b>												
<b>HUTANG</b>												
Hutang Usaha	-	-	-	-	-	-	-	-	-	-	-	-
Hutang PPh Pasal 21	769.069	1.538.139	2.307.208	3.076.278	3.845.347	4.614.417	5.383.486	6.152.556	6.921.625	161.504.583	8.459.764	9.228.833
Hutang PPh Pasal 4(2)	1.250.000	2.500.000	3.750.000	5.000.000	6.250.000	7.500.000	8.750.000	22.500.000	23.750.000	12.500.000	13.750.000	15.000.000
Hutang Bank	1.897.960.714	1.857.578.571	1.817.196.429	1.776.814.286	1.736.432.143	1.696.050.000	1.655.667.857	1.615.285.714	1.574.903.571	1.534.521.429	1.494.139.286	1.453.757.143
<b>Total Hutang</b>	<b>1.899.979.784</b>	<b>1.861.616.710</b>	<b>1.823.253.637</b>	<b>1.784.890.563</b>	<b>1.746.527.490</b>	<b>1.708.164.417</b>	<b>1.669.801.343</b>	<b>1.643.938.270</b>	<b>1.605.575.196</b>	<b>1.708.526.012</b>	<b>1.516.349.050</b>	<b>1.477.985.976</b>
<b>MODAL</b>												
Modal Disetor	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000
Laba Ditahan (RE)	5.336.518.679	6.014.580.792	6.713.817.905	1.796.393.071	2.601.165.237	3.552.922.457	4.348.940.695	5.197.437.714	6.265.704.987	7.346.472.259	8.430.764.532	9.606.286.830
Laba Tahun Berjalan (Net Income)	678.062.113	699.237.113	(4.917.424.834)	804.772.166	951.757.219	796.018.239	848.497.019	1.068.267.272	1.080.767.272	1.084.292.272	1.175.522.299	(1.188.924.506)
<b>Total Modal</b>	<b>13.929.480.792</b>	<b>14.628.717.905</b>	<b>9.711.293.071</b>	<b>10.516.065.237</b>	<b>11.467.822.457</b>	<b>12.263.840.695</b>	<b>13.112.337.714</b>	<b>14.180.604.987</b>	<b>15.261.372.259</b>	<b>16.345.664.532</b>	<b>17.521.186.830</b>	<b>16.332.262.324</b>
<b>TOTAL PASIVA</b>	<b>15.829.460.576</b>	<b>16.490.334.615</b>	<b>11.534.546.708</b>	<b>12.300.955.801</b>	<b>13.214.349.947</b>	<b>13.972.005.112</b>	<b>14.782.139.058</b>	<b>15.824.543.257</b>	<b>16.866.947.456</b>	<b>18.054.190.543</b>	<b>19.037.535.880</b>	<b>17.810.248.300</b>



Tahun 5

KETERANGAN	Bulan 1	Bulan 2	Bulan 3	Bulan 4	Bulan 5	Bulan 6	Bulan 7	Bulan 8	Bulan 9	Bulan 10	Bulan 11	Bulan 12
<b>AKTIVA</b>												
<b>AKTIVA LANCAR</b>												
1. Kas dan Setara Kas	12.113.905.600	13.118.294.777	7.021.100.852	8.490.511.927	10.188.339.567	11.620.273.054	13.171.876.827	15.047.237.697	16.929.765.234	18.825.576.105	20.880.036.924	18.646.990.176
2. Bank	330.964.009	314.875.119	294.542.231	274.209.343	249.632.457	225.055.571	200.478.685	184.157.802	155.336.918	113.816.034	82.673.151	51.330.333
3. PPh Pasal 23 Dibayar Dimuka	35.551.984	71.103.967	110.899.949	150.695.930	194.735.910	238.775.889	282.815.869	331.099.846	379.383.824	427.867.801	478.473.778	529.279.754
<b>Total Aktiva Lancar</b>	<b>12.480.421.592</b>	<b>13.504.273.863</b>	<b>7.426.543.032</b>	<b>8.915.417.201</b>	<b>10.632.707.934</b>	<b>12.084.104.515</b>	<b>13.655.171.381</b>	<b>15.562.495.345</b>	<b>17.464.485.976</b>	<b>19.367.259.940</b>	<b>21.441.183.853</b>	<b>19.227.600.263</b>
<b>AKTIVA TETAP</b>												
Mesin	8.623.047.500	8.623.047.500	8.623.047.500	8.623.047.500	8.623.047.500	8.623.047.500	8.623.047.500	8.623.047.500	8.623.047.500	8.623.047.500	8.623.047.500	8.623.047.500
(Akumulasi Penyusutan Mesin)	(2.447.632.131)	(2.537.455.542)	(2.627.278.953)	(2.717.102.364)	(2.806.925.775)	(2.896.749.186)	(2.986.572.597)	(3.076.396.008)	(3.166.219.419)	(3.256.042.830)	(3.345.866.241)	(3.435.689.687)
Mobil Kantor	385.000.000	385.000.000	385.000.000	385.000.000	385.000.000	385.000.000	385.000.000	385.000.000	385.000.000	385.000.000	385.000.000	385.000.000
(Akumulasi Penyusutan Mobil Kantor)	(89.010.400)	(93.020.817)	(97.031.233)	(101.041.649)	(105.052.066)	(109.062.482)	(113.072.898)	(117.083.315)	(121.093.731)	(125.104.147)	(129.114.564)	(133.125.000)
Peralatan Kantor	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000	160.400.000
(Akumulasi Penyusutan Peralatan Kantor)	(160.400.000)	(160.400.000)	(160.400.000)	(160.400.000)	(160.400.000)	(160.400.000)	(160.400.000)	(160.400.000)	(160.400.000)	(160.400.000)	(160.400.000)	(160.400.000)
Furniture	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500	50.187.500
(Akumulasi Penyusutan Furniture)	(50.187.500)	(50.187.500)	(50.187.500)	(50.187.500)	(50.187.500)	(50.187.500)	(50.187.500)	(50.187.500)	(50.187.500)	(50.187.500)	(50.187.500)	(50.187.500)
Kabinet Spesimen	47.000.000	47.000.000	47.000.000	47.000.000	47.000.000	47.000.000	47.000.000	47.000.000	47.000.000	47.000.000	47.000.000	47.000.000
(Akumulasi Penyusutan Kabinet Spesimen)	(35.020.817)	(35.541.651)	(36.062.484)	(36.583.317)	(37.104.151)	(37.624.984)	(38.145.817)	(38.666.651)	(39.187.484)	(39.708.317)	(40.229.151)	(40.750.000)
Server dan IT Device	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000	35.000.000
(Akumulasi Penyusutan Server dan IT Device)	(35.000.000)	(35.000.000)	(35.000.000)	(35.000.000)	(35.000.000)	(35.000.000)	(35.000.000)	(35.000.000)	(35.000.000)	(35.000.000)	(35.000.000)	(35.000.000)
<b>Total Aktiva Tetap</b>	<b>6.483.384.151</b>	<b>6.389.029.491</b>	<b>6.294.674.830</b>	<b>6.200.320.169</b>	<b>6.105.965.509</b>	<b>6.011.610.848</b>	<b>5.917.256.187</b>	<b>5.822.901.527</b>	<b>5.728.546.866</b>	<b>5.634.192.205</b>	<b>5.539.837.545</b>	<b>5.445.482.813</b>
<b>AKTIVA TAK BERWUJUD</b>												
Lisensi	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000	30.000.000
(Amortisasi Lisensi)	(30.000.000)	(30.000.000)	(30.000.000)	(30.000.000)	(30.000.000)	(30.000.000)	(30.000.000)	(30.000.000)	(30.000.000)	(30.000.000)	(30.000.000)	(30.000.000)
<b>Total Aktiva Tak Berwujud</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>TOTAL AKTIVA</b>	<b>18.963.805.744</b>	<b>19.893.303.354</b>	<b>13.721.217.862</b>	<b>15.115.737.370</b>	<b>16.738.673.442</b>	<b>18.095.715.363</b>	<b>19.572.427.569</b>	<b>21.385.396.872</b>	<b>23.193.032.842</b>	<b>25.001.452.145</b>	<b>26.981.021.398</b>	<b>24.673.083.076</b>
<b>PASIVA</b>												
<b>HUTANG</b>												
Hutang Usaha	-	-	-	-	-	-	-	-	-	-	-	-
Hutang PPh Pasal 21	888.764	1.777.528	2.666.292	3.555.056	4.443.819	5.332.583	6.221.347	7.110.111	7.998.875	8.887.639	9.776.403	10.665.167
Hutang PPh Pasal 4(2)	1.250.000	2.500.000	3.750.000	5.000.000	6.250.000	7.500.000	8.750.000	10.000.000	11.250.000	12.500.000	13.750.000	15.000.000
Hutang Bank	1.413.375.000	1.372.992.857	1.332.610.714	1.292.228.571	1.251.846.429	1.211.464.286	1.171.082.143	1.130.700.000	1.090.317.857	1.049.935.714	1.009.553.571	969.171.429
<b>Total Hutang</b>	<b>1.415.513.764</b>	<b>1.377.270.385</b>	<b>1.339.027.006</b>	<b>1.300.783.627</b>	<b>1.262.540.248</b>	<b>1.224.296.869</b>	<b>1.186.053.490</b>	<b>1.160.310.111</b>	<b>1.122.066.732</b>	<b>1.071.323.353</b>	<b>1.033.079.974</b>	<b>994.836.595</b>
<b>MODAL</b>												
Modal Disetor	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000	7.914.900.000
Laba Ditahan (RE)	8.417.362.324	9.633.391.980	10.601.132.969	11.467.290.856	12.250.053.743	12.961.233.194	13.616.518.494	14.211.474.079	14.811.186.761	15.411.066.110	16.011.228.792	16.611.041.423
Laba Tahun Berjalan (Net Income)	1.216.029.656	967.740.989	(6.133.842.113)	1.432.762.887	1.661.179.451	1.395.285.300	1.514.955.585	1.838.712.682	1.845.879.349	1.859.162.682	2.017.812.631	(2.269.694.942)
<b>Total Modal</b>	<b>17.548.291.980</b>	<b>18.516.032.969</b>	<b>12.382.190.856</b>	<b>13.814.953.743</b>	<b>15.476.133.194</b>	<b>16.871.418.494</b>	<b>18.386.374.079</b>	<b>20.225.086.761</b>	<b>22.070.966.110</b>	<b>23.930.128.792</b>	<b>25.947.941.423</b>	<b>23.678.246.481</b>
<b>TOTAL PASIVA</b>	<b>18.963.805.744</b>	<b>19.893.303.354</b>	<b>13.721.217.862</b>	<b>15.115.737.370</b>	<b>16.738.673.442</b>	<b>18.095.715.363</b>	<b>19.572.427.569</b>	<b>21.385.396.872</b>	<b>23.193.032.842</b>	<b>25.001.452.145</b>	<b>26.981.021.398</b>	<b>24.673.083.076</b>



## Lampiran 16 Proyeksi Laporan Arus Kas PT PTL

Proyeksi Arus Kas	Tahun 1											
	Bulan 1	Bulan 2	Bulan 3	Bulan 4	Bulan 5	Bulan 6	Bulan 7	Bulan 8	Bulan 9	Bulan 10	Bulan 11	Bulan 12
Arus Kas Aktivitas Operasi:												
Net Income	(304.793.001)	(321.343.001)	(334.343.001)	(459.372.698)	(186.935.254)	(140.234.715)	(105.728.031)	113.051.746	134.439.191	167.822.049	224.376.377	166.330.582
Penyusutan Mesin	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.523
Penyusutan Mobil Kantor	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.837
Penyusutan Peralatan Kantor	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.663
Penyusutan Furniture	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573
Penyusutan Kabinet Spesimen	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.333
Penyusutan Server dan IT Device	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.163
Amortisasi Lisensi	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000
PPh Pasal 23 Dibayar Dimuka	(5.083.117)	(5.083.117)	(5.083.117)	(5.083.117)	(5.083.117)	(5.083.117)	(5.083.117)	(5.083.117)	(5.083.117)	(5.083.117)	(5.083.117)	(5.083.117)
Hutang PPh Pasal 21	(634.660)	(634.660)	(634.660)	(634.660)	(634.660)	(634.660)	(634.660)	(634.660)	(634.660)	(634.660)	(634.660)	(634.660)
Hutang PPh Pasal 4(2)	(1.250.000)	(1.250.000)	(1.250.000)	(1.250.000)	(1.250.000)	(1.250.000)	(1.250.000)	(1.250.000)	(1.250.000)	(1.250.000)	(1.250.000)	(1.250.000)
<b>Arus Kas Masuk/Keluar dari aktivitas Operasi</b>	<b>(257.061.689)</b>	<b>(273.611.689)</b>	<b>(286.611.689)</b>	<b>(411.641.386)</b>	<b>(139.203.942)</b>	<b>(92.503.403)</b>	<b>(57.996.719)</b>	<b>160.783.058</b>	<b>182.170.503</b>	<b>215.553.361</b>	<b>272.107.689</b>	<b>214.061.898</b>
Arus Kas Aktivitas Invenstasi:												
Pembelian Capital Aset	(4.953.525.000)	-	-	-	-	-	-	-	-	-	-	-
<b>Arus Kas Masuk/Keluar dari aktivitas Investasi</b>	<b>(4.953.525.000)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Arus Kas Aktivitas Pendanaan :												
Modal Disetor	11.307.000.000	-	-	-	-	-	-	-	-	-	-	-
Hutang Bank	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)
<b>Arus Kas Masuk/Keluar dari aktivitas Pendanaan</b>	<b>11.266.617.857</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>
Kas	6.056.031.168	(313.993.832)	(326.993.832)	(452.023.529)	(179.586.085)	(132.885.546)	(98.378.862)	120.400.915	141.788.360	175.171.218	231.725.546	173.679.755
Begining	-	6.056.031.168	5.742.037.336	5.415.043.504	4.963.019.975	4.783.433.890	4.650.548.344	4.552.169.482	4.672.570.397	4.814.358.757	4.989.529.975	5.221.255.521
<b>Ending (Casf Flow)</b>	<b>6.056.031.168</b>	<b>5.742.037.336</b>	<b>5.415.043.504</b>	<b>4.963.019.975</b>	<b>4.783.433.890</b>	<b>4.650.548.344</b>	<b>4.552.169.482</b>	<b>4.672.570.397</b>	<b>4.814.358.757</b>	<b>4.989.529.975</b>	<b>5.221.255.521</b>	<b>5.394.935.276</b>

Tahun 2												
Proyeksi Arus Kas	Bulan 1	Bulan 2	Bulan 3	Bulan 4	Bulan 5	Bulan 6	Bulan 7	Bulan 8	Bulan 9	Bulan 10	Bulan 11	Bulan 12
Arus Kas Aktivitas Operasi:												
Net Income	137.028.145	134.478.145	197.019.750	18.020.750	251.561.354	195.911.392	171.237.954	311.102.956	293.602.958	283.352.958	343.373.760	(124.181.353)
Penyusutan Mesin	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.515	46.728.523
Penyusutan Mobil Kantor	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.837
Penyusutan Peralatan Kantor	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.663
Penyusutan Furniture	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573
Penyusutan Kabinet Spesimen	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.333	458.333
Penyusutan Server dan IT Device	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.163
Amortisasi Lisensi	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000
PPh Pasal 23 Dibayar Dimuka	(5.825.204)	(5.825.204)	(5.825.204)	(5.825.204)	(5.825.204)	(5.825.204)	(5.825.204)	(5.825.204)	(5.825.204)	(5.825.204)	(5.825.204)	(5.825.204)
Hutang PPh Pasal 21	-	-	-	-	-	-	-	-	-	-	-	-
Hutang PPh Pasal 4(2)	-	-	-	-	-	-	-	-	-	-	-	-
<b>Arus Kas Masuk/Keluar dari aktivitas Operasi</b>	<b>185.902.029</b>	<b>183.352.029</b>	<b>245.893.634</b>	<b>66.894.634</b>	<b>300.435.238</b>	<b>244.785.276</b>	<b>220.111.838</b>	<b>359.976.840</b>	<b>342.476.842</b>	<b>332.226.842</b>	<b>392.247.644</b>	<b>(75.307.464)</b>
Arus Kas Aktivitas Invenstasi:												
Pembelian Capital Aset	-	-	-	-	-	-	-	-	-	-	-	-
<b>Arus Kas Masuk/Keluar dari aktivitas Investasi</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Arus Kas Aktivitas Pendanaan :												
Modal Disetor	-	-	-	-	-	-	-	-	-	-	-	-
Hutang Bank	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)
<b>Arus Kas Masuk/Keluar dari aktivitas Pendanaan</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>
Kas	145.519.886	142.969.886	205.511.491	26.512.491	260.053.095	204.403.133	179.729.695	319.594.697	302.094.699	291.844.699	351.865.501	(115.689.607)
Begining	5.394.935.276	5.540.455.162	5.683.425.049	5.888.936.540	5.915.449.031	6.175.502.126	6.379.905.259	6.559.634.954	6.879.229.651	7.181.324.351	7.473.169.050	7.825.034.551
<b>Ending (Casf Flow)</b>	<b>5.540.455.162</b>	<b>5.683.425.049</b>	<b>5.888.936.540</b>	<b>5.915.449.031</b>	<b>6.175.502.126</b>	<b>6.379.905.259</b>	<b>6.559.634.954</b>	<b>6.879.229.651</b>	<b>7.181.324.351</b>	<b>7.473.169.050</b>	<b>7.825.034.551</b>	<b>7.709.344.944</b>

## Tahun 3

Proyeksi Arus Kas	Bulan 1	Bulan 2	Bulan 3	Bulan 4	Bulan 5	Bulan 6	Bulan 7	Bulan 8	Bulan 9	Bulan 10	Bulan 11	Bulan 12
Arus Kas Aktivitas Operasi:												
Net Income	293.639.342	307.814.342	186.070.654	369.023.654	466.682.967	427.572.379	378.691.167	538.867.279	546.367.279	522.392.279	616.459.436	(482.841.115)
Penyusutan Mesin	51.513.516	51.513.516	51.513.516	51.513.516	51.513.516	51.513.516	51.513.516	51.513.516	51.513.516	51.513.516	51.513.516	51.513.516
Penyusutan Mobil Kantor	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833
Penyusutan Peralatan Kantor	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667
Penyusutan Furniture	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573
Penyusutan Kabinet Spesimen	979.167	979.167	979.167	979.167	979.167	979.167	979.167	979.167	979.167	979.167	979.167	979.167
Penyusutan Server dan IT Device	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167
Amortisasi Lisensi	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000
PPh Pasal 23 Dibayar Dimuka	(6.128.542)	(6.128.542)	(6.128.542)	(6.128.542)	(6.128.542)	(6.128.542)	(6.128.542)	(6.128.542)	(6.128.542)	(6.128.542)	(6.128.542)	(6.128.542)
Hutang PPh Pasal 21	(134.410)	(134.410)	(134.410)	(134.410)	(134.410)	(134.410)	(134.410)	(134.410)	(134.410)	(134.410)	(134.410)	(134.410)
Hutang PPh Pasal 4(2)	-	-	-	-	-	-	-	-	-	-	-	-
<b>Arus Kas Masuk/Keluar dari aktivitas Operasi</b>	<b>347.381.313</b>	<b>361.556.313</b>	<b>239.812.626</b>	<b>422.765.626</b>	<b>520.424.938</b>	<b>481.314.351</b>	<b>432.433.138</b>	<b>592.609.251</b>	<b>600.109.251</b>	<b>576.134.251</b>	<b>670.201.407</b>	<b>(429.099.152)</b>
Arus Kas Aktivitas Invenstasi:												
Pembelian Capital Aset	(484.360.000)	-	-	-	-	-	-	-	-	-	-	-
<b>Arus Kas Masuk/Keluar dari aktivitas Investasi</b>	<b>(484.360.000)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Arus Kas Aktivitas Pendanaan :												
Modal Disetor	-	-	-	-	-	-	-	-	-	-	-	-
Hutang Bank	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)
<b>Arus Kas Masuk/Keluar dari aktivitas Pendanaan</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>
Kas	(177.360.830)	321.174.170	199.430.483	382.383.483	480.042.795	440.932.208	392.050.995	552.227.108	559.727.108	535.752.108	629.819.264	(469.481.295)
Begining	7.709.344.944	7.531.984.114	7.853.158.284	8.052.588.767	8.434.972.250	8.915.015.045	9.355.947.253	9.747.998.248	10.300.225.356	10.859.952.464	11.395.704.572	12.025.523.836
<b>Ending (Casf Flow)</b>	<b>7.531.984.114</b>	<b>7.853.158.284</b>	<b>8.052.588.767</b>	<b>8.434.972.250</b>	<b>8.915.015.045</b>	<b>9.355.947.253</b>	<b>9.747.998.248</b>	<b>10.300.225.356</b>	<b>10.859.952.464</b>	<b>11.395.704.572</b>	<b>12.025.523.836</b>	<b>11.556.042.541</b>

Tahun 4												
Proyeksi Arus Kas	Bulan 1	Bulan 2	Bulan 3	Bulan 4	Bulan 5	Bulan 6	Bulan 7	Bulan 8	Bulan 9	Bulan 10	Bulan 11	Bulan 12
Arus Kas Aktivitas Operasi:												
Net Income	678.062.113	699.237.113	(4.917.424.834)	804.772.166	951.757.219	796.018.239	848.497.019	1.068.267.272	1.080.767.272	1.084.292.272	1.175.522.299	(1.188.924.507)
Penyusutan Mesin	51.513.516	51.513.516	51.513.516	51.513.516	51.513.516	51.513.516	51.513.516	51.513.516	51.513.516	51.513.516	51.513.516	51.513.516
Penyusutan Mobil Kantor	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833	1.770.833
Penyusutan Peralatan Kantor	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.667	3.341.663
Penyusutan Furniture	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573	1.045.573
Penyusutan Kabinet Spesimen	979.167	979.167	979.167	979.167	979.167	979.167	979.167	979.167	979.167	979.167	979.167	979.167
Penyusutan Server dan IT Device	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.167	729.163
Amortisasi Lisensi	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000
PPh Pasal 23 Dibayar Dimuka	(9.865.148)	(9.865.148)	(9.865.148)	(9.865.148)	(9.865.148)	(9.865.148)	(9.865.148)	(9.865.148)	(9.865.148)	(9.865.148)	(9.865.148)	(9.865.150)
Hutang PPh Pasal 21	-	-	-	-	-	-	-	-	-	-	-	-
Hutang PPh Pasal 4(2)	-	-	-	-	-	-	-	-	-	-	-	-
<b>Arus Kas Masuk/Keluar dari aktivitas Operasi</b>	<b>728.201.888</b>	<b>749.376.888</b>	<b>(4.867.285.059)</b>	<b>854.911.941</b>	<b>1.001.896.994</b>	<b>846.158.013</b>	<b>898.636.794</b>	<b>1.118.407.047</b>	<b>1.130.907.047</b>	<b>1.134.432.047</b>	<b>1.225.662.073</b>	<b>(1.138.784.742)</b>
Arus Kas Aktivitas Invenstasi:												
Pembelian Capital Aset	-	-	-	-	-	-	-	-	-	-	-	-
<b>Arus Kas Masuk/Keluar dari aktivitas Investasi</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Arus Kas Aktivitas Pendanaan :												
Modal Disetor	-	-	-	-	-	-	-	-	-	-	-	-
Hutang Bank	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)
<b>Arus Kas Masuk/Keluar dari aktivitas Pendanaan</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>
Kas	687.819.745	708.994.745	(4.907.667.202)	814.529.798	961.514.851	805.775.870	858.254.651	1.078.024.904	1.090.524.904	1.094.049.904	1.185.279.931	(1.179.166.885)
Begining	11.556.042.541	12.243.862.286	12.952.857.030	8.045.189.828	8.859.719.626	9.821.234.477	10.627.010.347	11.485.264.998	12.563.289.902	13.653.814.807	14.747.864.711	15.933.144.641
<b>Ending (Casf Flow)</b>	<b>12.243.862.286</b>	<b>12.952.857.030</b>	<b>8.045.189.828</b>	<b>8.859.719.626</b>	<b>9.821.234.477</b>	<b>10.627.010.347</b>	<b>11.485.264.998</b>	<b>12.563.289.902</b>	<b>13.653.814.807</b>	<b>14.747.864.711</b>	<b>15.933.144.641</b>	<b>14.753.977.756</b>

Tahun 5												
Proyeksi Arus Kas	Bulan 1	Bulan 2	Bulan 3	Bulan 4	Bulan 5	Bulan 6	Bulan 7	Bulan 8	Bulan 9	Bulan 10	Bulan 11	Bulan 12
Arus Kas Aktivitas Operasi:												
Net Income	1.216.029.656	967.740.989	(6.133.842.113)	1.432.762.887	1.661.179.451	1.395.285.300	1.514.955.585	1.838.712.682	1.845.879.349	1.859.162.682	2.017.812.631	(2.269.694.942)
Penyusutan Mesin	89.823.411	89.823.411	89.823.411	89.823.411	89.823.411	89.823.411	89.823.411	89.823.411	89.823.411	89.823.411	89.823.411	89.823.417
Penyusutan Mobil Kantor	4.010.417	4.010.417	4.010.417	4.010.417	4.010.417	4.010.417	4.010.417	4.010.417	4.010.417	4.010.417	4.010.417	4.010.413
Penyusutan Peralatan Kantor	-	-	-	-	-	-	-	-	-	-	-	-
Penyusutan Furniture	-	-	-	-	-	-	-	-	-	-	-	-
Penyusutan Kabinet Spesimen	520.833	520.833	520.833	520.833	520.833	520.833	520.833	520.833	520.833	520.833	520.833	520.833
Penyusutan Server dan IT Device	-	-	-	-	-	-	-	-	-	-	-	-
Amortisasi Lisensi	-	-	-	-	-	-	-	-	-	-	-	-
PPh Pasal 23 Dibayar Dimuka	(17.204.636)	(17.204.636)	(17.204.636)	(17.204.636)	(17.204.636)	(17.204.636)	(17.204.636)	(17.204.636)	(17.204.636)	(17.204.636)	(17.204.636)	(17.204.631)
Hutang PPh Pasal 21	(119.694)	(119.694)	(119.694)	(119.694)	(119.694)	(119.694)	(119.694)	(119.694)	(119.694)	(119.694)	(119.694)	(119.694)
Hutang PPh Pasal 4(2)	-	-	-	-	-	-	-	-	-	-	-	-
<b>Arus Kas Masuk/Keluar dari aktivitas Operasi</b>	<b>1.293.059.987</b>	<b>1.044.771.320</b>	<b>(6.056.811.782)</b>	<b>1.509.793.218</b>	<b>1.738.209.782</b>	<b>1.472.315.631</b>	<b>1.591.985.916</b>	<b>1.915.743.013</b>	<b>1.922.909.680</b>	<b>1.936.193.013</b>	<b>2.094.842.962</b>	<b>(2.192.664.605)</b>
Arus Kas Aktivitas Investasi:												
Pembelian Capital Aset	(3.892.750.000)	-	-	-	-	-	-	-	-	-	-	-
<b>Arus Kas Masuk/Keluar dari aktivitas Investasi</b>	<b>(3.892.750.000)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Arus Kas Aktivitas Pendanaan :												
Modal Disetor	-	-	-	-	-	-	-	-	-	-	-	-
Hutang Bank	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)	(40.382.143)
<b>Arus Kas Masuk/Keluar dari aktivitas Pendanaan</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>	<b>(40.382.143)</b>
Kas	(2.640.072.156)	1.004.389.177	(6.097.193.925)	1.469.411.075	1.697.827.639	1.431.933.488	1.551.603.773	1.875.360.870	1.882.527.537	1.895.810.870	2.054.460.819	(2.233.046.748)
Begining	14.753.977.756	12.113.905.600	13.118.294.777	7.021.100.852	8.490.511.927	10.188.339.567	11.620.273.054	13.171.876.827	15.047.237.697	16.929.765.234	18.825.576.105	20.880.036.924
<b>Ending (Casf Flow)</b>	<b>12.113.905.600</b>	<b>13.118.294.777</b>	<b>7.021.100.852</b>	<b>8.490.511.927</b>	<b>10.188.339.567</b>	<b>11.620.273.054</b>	<b>13.171.876.827</b>	<b>15.047.237.697</b>	<b>16.929.765.234</b>	<b>18.825.576.105</b>	<b>20.880.036.924</b>	<b>18.646.990.176</b>





Total	18.700.000	0	0	0	0	0	98.516.800	0	0	0	0	0	117.216.800
Rencana Pengeluaran	Bulan 1	Bulan 2	Bulan 3	Bulan 4	Bulan 5	Bulan 6	Bulan 7	Bulan 8	Bulan 9	Bulan 10	Bulan 11	Bulan 12	Total
APAR - Viking Powder 9 Kg													
Pest Control <i>Training</i> (2x dalam setahun)	700.000						700.000						
Asuransi Asset	15.000.000												
Biaya Penyelesaian Industrial							100.585.200						
Total	15.700.000	0	0	0	0	0	101.285.200	0	0	0	0	0	116.985.200
Rencana Pengeluaran	Bulan 1	Bulan 2	Bulan 3	Bulan 4	Bulan 5	Bulan 6	Bulan 7	Bulan 8	Bulan 9	Bulan 10	Bulan 11	Bulan 12	Total
APAR - Viking Powder 9 Kg	3.000.000												
Pest Control <i>Training</i> (2x dalam setahun)	700.000						700.000						
Asuransi Asset	20.000.000												
Biaya Penyelesaian Industrial							156.307.200						
Total	23.700.000	0	0	0	0	0	157.007.200	0	0	0	0	0	180.707.200





Operational Cost	Tahun 5											
	Jan	Feb	Mar	Apr	Mei	Jun	Jul	Ags	Sep	Okt	Nov	Des
Air PAM	233.333	233.333	233.333	233.333	233.333	233.333	233.333	233.333	233.333	233.333	233.333	233.333
Listrik	16.974.380	16.974.380	16.974.380	16.974.380	16.974.380	16.974.380	16.974.380	16.974.380	16.974.380	16.974.380	16.974.380	16.974.380
Telepon dan Internet (office)	2.083.333	2.083.333	2.083.333	2.083.333	2.083.333	2.083.333	2.083.333	2.083.333	2.083.333	2.083.333	2.083.333	2.083.333
Sewa Gedung	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000	11.250.000
Beban PPh Final atas Sewa Kantor	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000	1.250.000
Maintenance mesin	13.333.333				13.333.333				13.333.333			
Kalibrasi Mesin Uji				12.000.000								
BBM operasional	3.000.000	3.000.000	3.000.000	3.000.000	3.000.000	3.000.000	3.000.000	3.000.000	3.000.000	3.000.000	3.000.000	2.500.000
Pemeliharaan Gedung	2.500.000			2.500.000			2.500.000			2.500.000		
ATK	833.333	833.333	833.333	833.333	833.333	833.333	833.333	833.333	833.333	833.333	833.333	833.333
Consumable untuk Sertifikat	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000	625.000
Maintenance Aplikasi	2.550.000			2.550.000			2.550.000			2.550.000		
Assessment tahunan					15.000.000							
Bahan Bakar Genset		500.000										
Kebersihan dan Keamanan	150.000	150.000	150.000	150.000	150.000	150.000	150.000	150.000	150.000	150.000	150.000	150.000
Pajak Kendaraan												4.000.000
Biaya Pickup Service	2.508.444	2.508.444	2.508.444	2.508.444	2.508.444	2.508.444	2.508.444	2.508.444	2.508.444	2.508.444	2.508.444	2.508.444
Biaya Rumah Tangga	650.000	650.000	650.000	650.000	650.000	650.000	650.000	650.000	650.000	650.000	650.000	650.000

PROPERTI SERUPA



**RUKO DELTAMAS CIKARANG KAWASAN ICON CITY 3 1/2  
LANTAI RP 130 JT / TAHUN**

📍 Jl Deltamas Cikarang Cikarang Pusat, Bekasi

Di sewakan Ruko Deltamas Cikarang Komplek Icon City 3 1/2 Lantai Harga Rp 130 Jt/ Tahun  
Minimal sewa 2 tahun Luas tanah 83 meter Ukuran 5x17 Luas bangunan 290 Siap Pakai Hadap...

**Rp 130.000.000**

🏠 **290m<sup>2</sup>**  
Luas Bangunan

[Lihat Info](#)

 Eva Nadya  
ANGGOTA SEJAK 2015

Lampiran 20 Biaya Pengurusan Legalitas

The screenshot shows a product listing on an e-commerce platform. The product is titled "Perseroan Terbatas (PT)" and is sold by a vendor named "legalitasperizinan" located in "Jakarta Selatan". The price is listed as "Rp 8.000.000". Below the price, there are three buttons: "1 Wishlist", "Beli" (Buy), and "Tambah ke Keranjang" (Add to Cart).

The screenshot shows a WhatsApp chat conversation with a contact named "Cus Dinar Grp". The messages are as follows:  
- Sender: uji, total biaya perizinan untuk dapat akreditasi 17025 berapa ya pak kira kira? (11.02)  
- Receiver: Apakah tau? (11.02)  
- Sender: Maap mau tanya, klo mau buat lab uji, total biaya perizinan untuk dapat akreditasi 17025 berapa ya pak kira kira? untuk kan nya saja atau sama training? (11.07)  
- Sender: KAla kannya saja berapa kira kira pak? Kalo sama training berapa? (11.09)  
- Receiver: kalau tdk salah peratam pengjuan 25-30 jt pk (11.10)  
- Sender: Ini paketan ya pk? (11.10)  
- Sender: Kalo assesment tahunan berapa ya pak kira kira? (11.10)  
- Receiver: kurleb 10 jt per assement (11.11)  
- Sender: Siap (11.11)  
- Sender: Makasih banyak Pak (11.11)